

Exporting post EU transition

Practical guidance for exporters



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SEMLEP's Growth Hub
Connected Business Support



CAMBRIDGESHIRE & PETERBOROUGH
COMBINED AUTHORITY



NEW ANGLIA GROWTH HUB
for Norfolk and Suffolk



BUCKINGHAMSHIRE BUSINESS FIRST

Agenda



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- ❑ Now and beyond 31st December 2020
- ❑ Brexit and its impact
- ❑ Considerations and practical steps
- ❑ Sources of information and support



**Now and beyond 31st
December 2020**

EU membership



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- ❑ Four pillars of freedom
- ❑ Global power and influence
- ❑ Human Rights protections
- ❑ Standards
- ❑ Workers' Rights
- ❑ Foreign Direct Investment
- ❑ Funding
- ❑ Consumer protections
- ❑ Environmental protections
- ❑ National Security





Current position



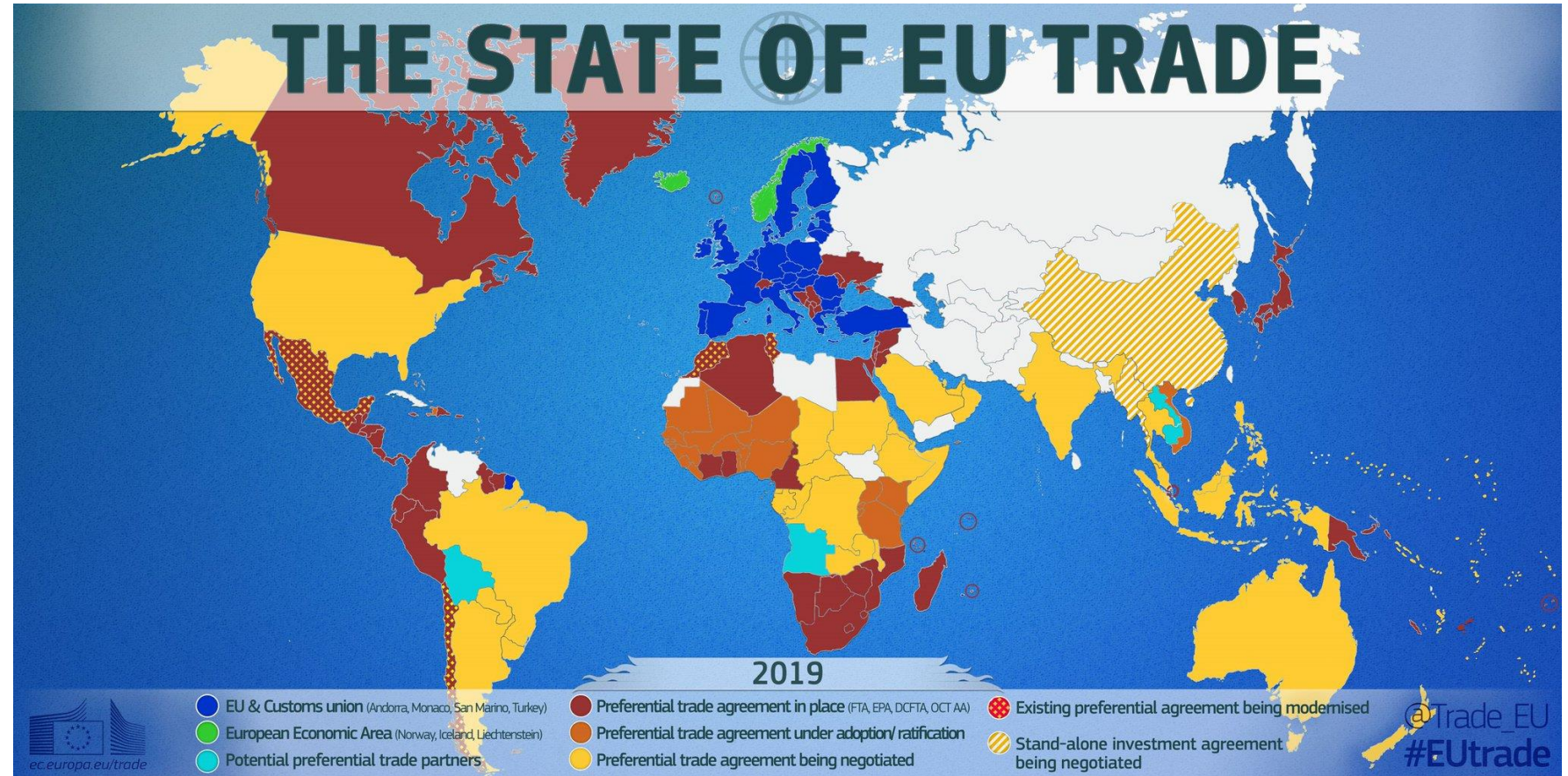
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Withdrawal Agreement ratified 23rd Jan 2020 and gained EU consent on 29th Jan 2020	Transition period expires on 31st Dec 2020 without a Trade deal being agreed
<ul style="list-style-type: none">❑ UK officially left the European Union❑ EU law continues to apply❑ UK and EU content continues to count toward the rules of origin requirements in EU trade agreements❑ UK maintains “de facto” membership of the Single Market & Customs Union❑ Transition Period in place until 31st December 2020❑ UK remains bound by obligations stemming from all EU international agreements❑ UK is no longer represented in EU institutions, agencies and bodies❑ Common External Tariff continues to apply❑ Customs Declarations are not required❑ EU Free Trade Agreements continue to apply, until advised otherwise❑ Union Customs Code and relevant laws continue to be applied as before❑ Export Control Law continues to apply❑ Sanctions, Embargoes, Restricted Party Screening continue to apply	<ul style="list-style-type: none">❑ UK becomes a 3rd country in the eyes of the EU❑ Rules for third countries apply❑ Access to Single Market & Customs Union is withdrawn❑ UK Customs Union replaces EU Customs Union❑ Use of Free Trade Agreements is withdrawn❑ MFN tariffs apply to EU imports (alongside ROW imports)❑ Customs Controls are implemented for EU trade❑ Customs declarations become mandatory for trade with the EU❑ EU law ceases to apply❑ UK legal framework does not currently include all provisions❑ Significant impact as all rules collapse overnight

EU trading landscape



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UK trading landscape 1st Jan 2021



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Country or bloc	Total UK trade with countries, 2019 (£ million)
Andean countries	2,904
CARIFORUM trade bloc	3,243
Central America	1,441
Chile	2,148
Cote d'Ivoire	401
Eastern and Southern Africa (ESA) trade bloc	1,626
The Faroe Islands	295
Georgia	178
Israel	5,125
Jordan	534
Kenya (in principle)	1,439
Kosovo	9
Lebanon	820
Liechtenstein	122
Morocco	2,472
Pacific states	178
Palestinian Authority	11
South Korea	11,659
Southern Africa Customs Union and Mozambique (SACUM) trade bloc	12,121
Switzerland	38,579
Tunisia	611
Ukraine	1,533

22 “rolled over” trade deals covering 50+ countries represents just around **10% of total UK trade**. In addition to new UK-Japan FTA agreed

Brexit and its impact



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Extra formalities and considerations relating to UK-EU trade:

- ❑ Documentation requirements
- ❑ Border controls and checks
- ❑ Product origin
- ❑ Export pricing
- ❑ Licensing controls
- ❑ Regulation and certification
- ❑ Potential Customs delays





Considerations and practical steps



Considerations for UK exporters

Additional clarification and areas of focus for UK exporters:

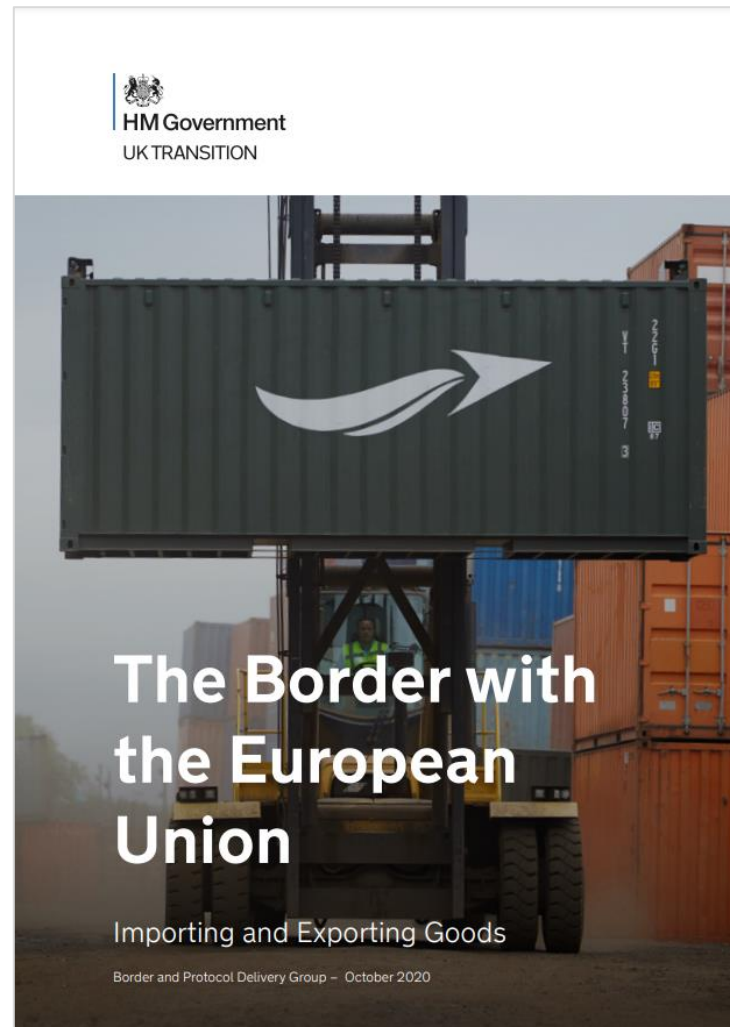
- ❑ New Border Operating Model
- ❑ Northern Ireland Protocol
- ❑ EORI numbers
- ❑ Export documentation
- ❑ Commodity codes
- ❑ Export pricing
- ❑ Country of origin
- ❑ Export licenses
- ❑ Regulatory compliance
- ❑ Intellectual Property Rights
- ❑ Client and supplier contracts





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Clarity - Border Operating Model



Principle: *“In light of COVID, a phased approach to the implementation of full border controls on imports coming into GB from the EU”*

In practice:

- ❑ Phased approach for imports (1st January, April, July 2021)
- ❑ Export requirements effective from 1st January 2021
- ❑ Customs declarations (Imports and exports)
- ❑ Customs duties (Imports)
- ❑ VAT (Imports)
- ❑ Safety and Security Declarations (Imports and Exports)
- ❑ Goods with additional requirements
- ❑ Does not cover flow of NI-GB goods – see <https://www.gov.uk/government/publications/moving-goods-under-the-northern-ireland-protocol>



Clarity - Northern Ireland Protocol



Principle: “UK must function as a single customs territory. Northern Ireland must have unfettered access to GB territory”

In practice:

- Customs declarations
- Entry summaries
- Tariffs
- Customs checks
- Regulatory checks
- Additional approvals
- VAT and excise
- Sign up to Trader Support Service <https://www.tradersupportservice.co.uk/tss>

EORI numbers



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EORI NUMBER - WHEN & WHO NEEDS AN EORI NUMBER



Export documentation



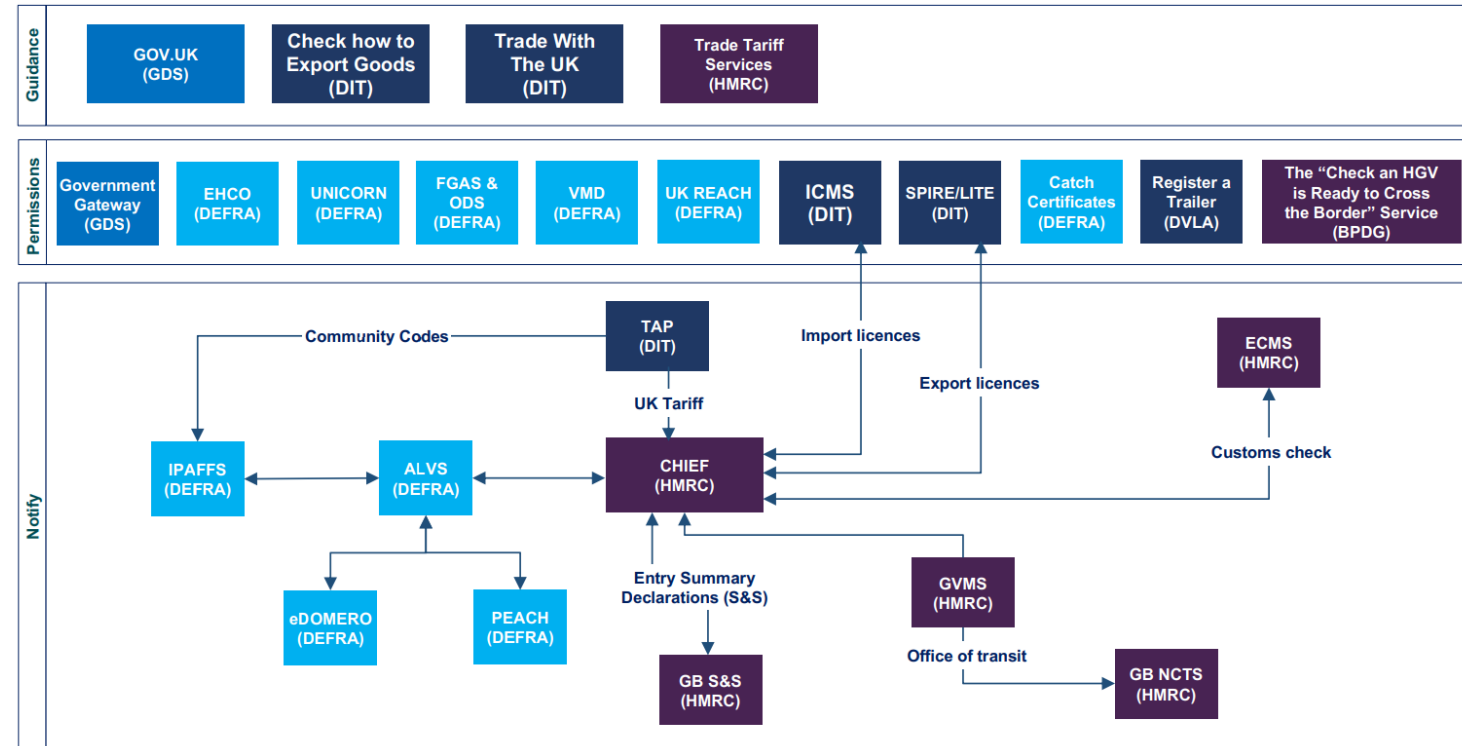
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- Process i.e. Declarations inc. Safety and Security (S&S) declarations, https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/925140/BordersOpModel.pdf
- Accompanying documentation (<https://madb.europa.eu/madb/euTariffs.htm> or <https://www.check-duties-customs-exporting-goods.service.gov.uk/selectdest>)
- Checks i.e. physical, identity or documentary examination
- Compliance (<https://www.gov.uk/guidance/vat-on-goods-exported-from-the-uk-notice-703#sect6>)

Export authorisations and documentation



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- ❑ **Guidance:** Resources to help provide relevant border information
- ❑ **Permission:** Granting of licenses and permits as required
- ❑ **Notify:** Handling of transactional information relating to border movements

Commodity codes



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GOV.UK

Trade Tariff

[Search](#) [Additional code](#) [Certificate](#) [Footnotes](#) [Quotas](#) [A-Z](#) [Exchange rates](#) [Forum](#)

Trade Tariff: look up commodity codes, duty and VAT rates

Search the tariff

Enter the name of the goods or commodity code



This tariff is for 28 April 2020 [Change date](#)

Choose the commodity code below that best matches your goods to see more information

If your item is not listed by name, it may be shown under what it's used for, what it's made from or 'other'.

All sections

Section	Chapters	Section title
I	1 to 5	Live animals; animal products
II	6 to 14	Vegetable products
III	15	Animal or vegetable fats and oils and their preparations
IV	16 to 24	Prepared foodstuffs; beverages; spirits and vinegar
V	25 to 27	Mineral products
VI	28 to 38	Products of the chemical or allied industries
VII	39 to 40	Plastics and articles thereof; rubber and articles thereof
VIII	41 to 43	Raw hides and skins, leather, furskins and articles thereof; articles of animal gut (other than of pig)
IX	44 to 46	Wood and articles of wood; wood charcoal; plaiting materials; basket-ware and wicker-ware

[All sections](#)

- Section XI: Textiles and textile articles
 - 53 Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn
 - 11 Woven fabrics of other vegetable textile fibres; woven fabrics of paper yarn [Changes](#)

There are [important notes for classifying your goods](#) shown further down this page

Get guidance on this product area: [Classification of goods](#)

[Discuss this chapter in the forums](#)

[Open all headings](#) [Close all headings](#)

Level	Description	VAT	Third country duty	Supplementary unit	Commodity code
-	Of frame	20%	8.00%	m ²	53 11 00 10 00
-	Other				53 11 00 90

[Open all headings](#) [Close all headings](#)

Commodity footnotes

Code	Description
TN701	According to the Council Regulation (EU) No 692/2014 (OJ L183, p. 9) it shall be prohibited to import into European Union goods originating in Crimea or Sevastopol. The prohibition shall not apply in respect of:



Simplified procedures



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- ❑ **Transit** (allows some customs processes to be done away from the border **NB:** requires CCG and access to New Computerized Transit System - NCTS)
- ❑ **Simplified Transit Procedures Authorized consignor/consignee status** (allows traders to start or end transit movements at their own premises)
- ❑ **Access to HMRC's National Export System** (allows exporters to make export declarations themselves without the need for an agent or commercial software)
- ❑ **Customs Supervised Exports (CSE) and Designated Export Places (DEP)** (authorization for business premises to act in this capacity to consolidate and clear goods inland prior to the removal of goods to the point of departure. Under normal export procedures they would be required to re-present the goods at the UK Border)
- ❑ **Simplified Export Declaration process** (allow exporter to make a simplified export declaration or an entry in the declarant's records (EIDR) followed by a supplementary export declaration)

ENTRY IN DECLARANT'S RECORDS DATA:

- ❑ Customs procedure code
- ❑ Declaration unique consignment reference (audit trail through commercial records)
- ❑ Purchase and sales invoice numbers
- ❑ Date and time of entry in records
- ❑ Written description of the goods
- ❑ Customs value
- ❑ Quantity of goods i.e. number of packages and items, net mass
- ❑ Details of licensing requirements and license numbers
- ❑ Details of any supporting documents, including the serial numbers, where appropriate
- ❑ **NB:** If an agent making a declaration on behalf of someone else, details of the person being represented

Apply for simplified procedures for import and export - <https://www.gov.uk/government/publications/import-and-export-simplified-procedures-application-ce48>

Export pricing



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Video | Legal notice | Contact | FAQ | English (en)



TRADE

Market Access Database

European Commission > Trade > Market Access database > EU Tariffs

- Home
- What's new?
 - FTA: Free Trade Agreement
- Export from EU
 - Tariffs and Rules of Origin
 - Procedures and Formalities
 - Statistics
 - Trade Barriers
 - SPS: Sanitary and Phytosanitary Issues
 - Services for SME
- Import into the EU
 - EU Tariffs
 - Other Resources



Last updated: 10 Oct 2020 [Top of page](#)

EU Tariffs

This section provides information on tariffs and other import measures applied

Country:

Product code (6 to 10 digits):

[Find my product](#)


Search

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Set cookie preferences

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Check how to export goods

BETA This is a new service – your [feedback](#) will help us to improve it.

Where would you like to export to?

Select the destination country or territory for your goods. You can come back to this page to select a different country.

Continue

Can't find the country or territory you're looking for?

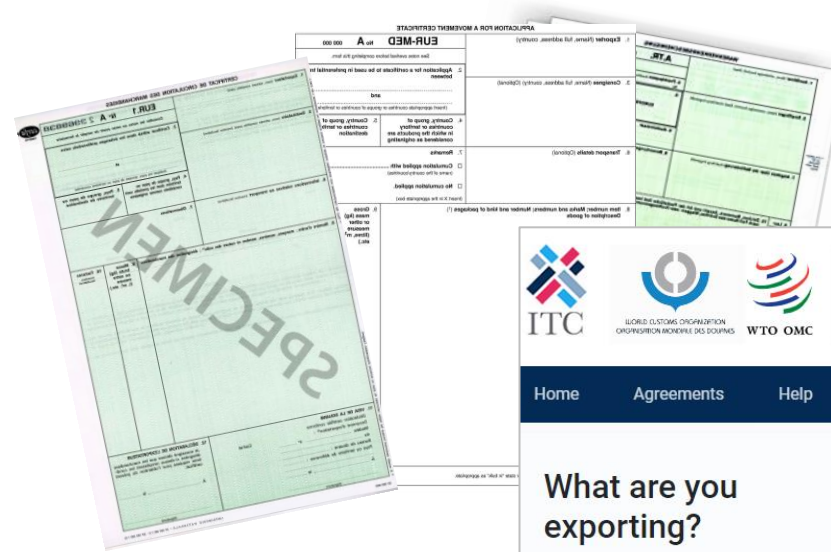
We are still working on improving this service and might not have the country or territory you are looking for. If your destination country has a trade agreement with the UK, you can find it on our [trade agreement page](#).

You can also [contact us](#) directly.

Country of Origin



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ITC WORLD CUSTOMS ORGANIZATION ORGANIZACIÓN MUNDIAL DE ADUANAS WTO OMC

RULES OF ORIGIN FACILITATOR

Your gateway to trade agreements

Home Agreements Help About Us ITC Tools

What are you exporting?

EXPORT FROM
Select country

IMPORT TO
Select country

PRODUCT NAME OR HS CODE ⓘ
Search product by code or name

What's my product code?

SEARCH

DOMINICAN REPUBLIC
Agreements as Exporter : 15
Agreements as Importer : 5
Tariff Year : 2017



Export licenses



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[Home](#) > [Organisations](#)

Export Control Joint Unit

Part of [Department for International Trade](#)

[Apply for an export licence on SPIRE](#)

[Check if you need an export licence](#)

[Check if you can use an Open General Export Licence](#)

[Find an Open General Export Licence](#)

[Find training for exporters](#)

[Export controls: military goods, software and technology](#)

[Export controls: dual-use items, software and technology, goods for torture and radioactive sources](#)

Featured



19 August 2019 — Detailed guide

[Exporting controlled goods from 1 January 2021](#)

Guidance explaining what will change for exporters of controlled goods from 1 January 2021.



15 April 2020 — Collection

[Strategic export controls: licensing data](#)

Reports and data on export control licensing compiled by the export control organisation.



9 April 2020 — Collection

[Notices to exporters](#)

Notices to exporters published by the Export Control Joint Unit (ECJU).

Regulatory compliance



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Middle ground
How much market access does the UK want to secure and what regulatory obligations will it be required to comply with in return for this?



Transfer of competences to EU institutions, centralisation, legislative harmonisation, and regulatory convergence. Enforcement of EU regulatory standards achieved through national authorities and courts, together with interpretative support from the CJEU.

UK Parliament regains legislative sovereignty from EU institutions and freedom to determine its own regulatory standards, including whether to remain aligned with or diverge from EU laws.

Regulatory impact examples: Chemicals sector (REACH); Manufactured goods; Safety and Metrology regulation; CE mark and health, safety, and environmental protection standards, GDPR, etc.

Thompson Reuters legislation tracker: [https://uk.practicallaw.thomsonreuters.com/2-631-7191?transitionType=Default&contextData=\(sc.Default\)&firstPage=true](https://uk.practicallaw.thomsonreuters.com/2-631-7191?transitionType=Default&contextData=(sc.Default)&firstPage=true)

Intellectual Property Rights protection



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Intellectual
Property
Office

[Intellectual property: an overview](#)

[Trade marks](#)

[Patents](#)

[Copyright](#)

[Designs](#)

[Law and practice](#)

[IP crime and infringement](#)

Featured



20 April 2020 — News story

Coronavirus important update on IPO services

Following government advice on measures to tackle the spread of the Coronavirus, we have closed access to our buildings until further notice.



1 April 2020 — News story

1 May 2020: Update to the Patent Cooperation Treaty (PCT) fees

The Patent Cooperation Treaty (PCT) fee structure changes on 1 May 2020.



31 January 2020 — News story

Intellectual property and the transition period

Information on trade marks, designs, patents, copyright, and exhaustion of IP rights during the transition period.





Client and supplier contracts



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Sources of information and support

Sources of information and support



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- ❑ Apply for EORI number - <https://www.gov.uk/eori>
- ❑ New Border Operating Model - https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/925140/BordersOpModel.pdf
- ❑ Classifying goods – UK Trade Tariff / EU Common External Tariff - <https://www.gov.uk/guidance/classification-of-goods>
- ❑ Subscribe to updates on commodity codes by emailing tariff.management@hmrc.gsi.gov.uk
- ❑ HMRC's Tariff Classification Service (classification.enquiries@hmrc.gov.uk) for non-legally binding advice on classifying goods
- ❑ Obtain a Binding Tariff Information - <https://www.gov.uk/guidance/apply-for-a-binding-tariff-information-decision-notice-600>
- ❑ Duties and rates applicable to UK goods in export markets - <https://www.check-duties-customs-exporting-goods.service.gov.uk/selectdest> and <https://madb.europa.eu/madb/euTariffs.htm> (view as a third country i.e. China)
- ❑ Simplified procedures for import and export - <https://www.gov.uk/government/publications/import-and-export-simplified-procedures-application-ce48>
- ❑ WTO Rules of Origin - https://www.wto.org/english/tratop_e/roi_e/roi_info_e.htm



Sources of information and support

- ❑ Customs Intermediary Grant Scheme - <https://www.customsintermediarygrant.co.uk/>
- ❑ Training and qualifications - <http://www.export.org.uk/default.asp?>
- ❑ UK Export Finance - <https://www.gov.uk/government/organisations/uk-export-finance>
- ❑ Trade missions - <https://www.events.trade.gov.uk/>
- ❑ Incoterms - <https://iccwbo.org/>
- ❑ Export control organisation - <https://www.gov.uk/guidance/beginners-guide-to-export-controls>
- ❑ OGEL and Goods Checker Tools - https://www.ecochecker.trade.gov.uk/spirefox5live/fox/spire/OGEL_GOODS_CHECKER_LANDING_PAGE/new
- ❑ Information Commissioner Office (ICO) - <https://ico.org.uk/for-organisations/data-protection-at-the-end-of-the-transition-period/>
- ❑ List of current EU FTAs - http://ec.europa.eu/trade/policy/countries-and-regions/negotiations-and-agreements/#_partly-in-place
- ❑ Protecting intellectual property - <https://www.gov.uk/intellectual-property-an-overview>
- ❑ UK overseas intellectual property attaché network - <https://www.gov.uk/government/news/uk-overseas-intellectual-property-attache-network>
- ❑ Export market information - <https://opentoexport.com/>



Sources of information and support

- ❑ Trade associations - <http://www.taforum.org/Members>
- ❑ Translation services - <http://www.atc.org.uk/>
- ❑ Freight forwarders - <https://www.bifa.org/members>
- ❑ Overseas embassies - <https://www.gov.uk/world>
- ❑ Bilateral Business Councils
 - China-Britain Business Council - <http://www.cbcc.org/>
 - UK India Business Council - <https://www.ukibc.com/>
 - UK-ASIAN Business Council - <http://www.ukabc.org.uk/>
- ❑ The Export Department <https://www.exportdept.co.uk>
- ❑ Local Growth Hubs and LEPs
- ❑ Department for International Trade
<https://www.gov.uk/government/organisations/department-for-international-trade>
- ❑ British Chambers of Commerce <https://www.britishchambers.org.uk/page/post-transition-brexit-checklist>
- ❑ UK Government <https://www.gov.uk/transition>
- ❑ Banks and currency specialists

Thank you for your time!

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