

Importing post EU transition

Practical guidance for importers



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SEMLEP's Growth Hub
Connected Business Support



CAMBRIDGESHIRE & PETERBOROUGH
COMBINED AUTHORITY



NEW ANGLIA GROWTH HUB
for Norfolk and Suffolk



BUCKINGHAMSHIRE BUSINESS FIRST



Agenda



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- ❑ Now and beyond 31st December 2020
- ❑ Brexit and its impact
- ❑ Government preparation and clarity
- ❑ Considerations and practical steps
- ❑ How to prepare
- ❑ Sources of information and support



**Now and beyond 31st
December 2020**



EU membership



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- ❑ Four pillars of freedom
- ❑ Global power and influence
- ❑ Human Rights protections
- ❑ Standards
- ❑ Workers' Rights
- ❑ Foreign Direct Investment
- ❑ Funding
- ❑ Consumer protections
- ❑ Environmental protections
- ❑ National Security





Current position



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Withdrawal Agreement ratified 23rd Jan 2020 and gained EU consent on 29th Jan 2020

- UK officially left the European Union
- EU law continues to apply
- UK and EU content continues to count toward the rules of origin requirements in EU trade agreements
- UK maintains “de facto” membership of the Single Market & Customs Union
- Transition Period in place until 31st December 2020
- UK remains bound by obligations stemming from all EU international agreements
- UK is no longer represented in EU institutions, agencies and bodies
- Common External Tariff continues to apply
- Customs Declarations are not required
- EU Free Trade Agreements continue to apply, until advised otherwise
- Union Customs Code and relevant laws continue to be applied as before
- Export Control Law continues to apply
- Sanctions, Embargoes, Restricted Party Screening continue to apply

Transition period expires on 31st Dec 2020 without a Trade deal being agreed

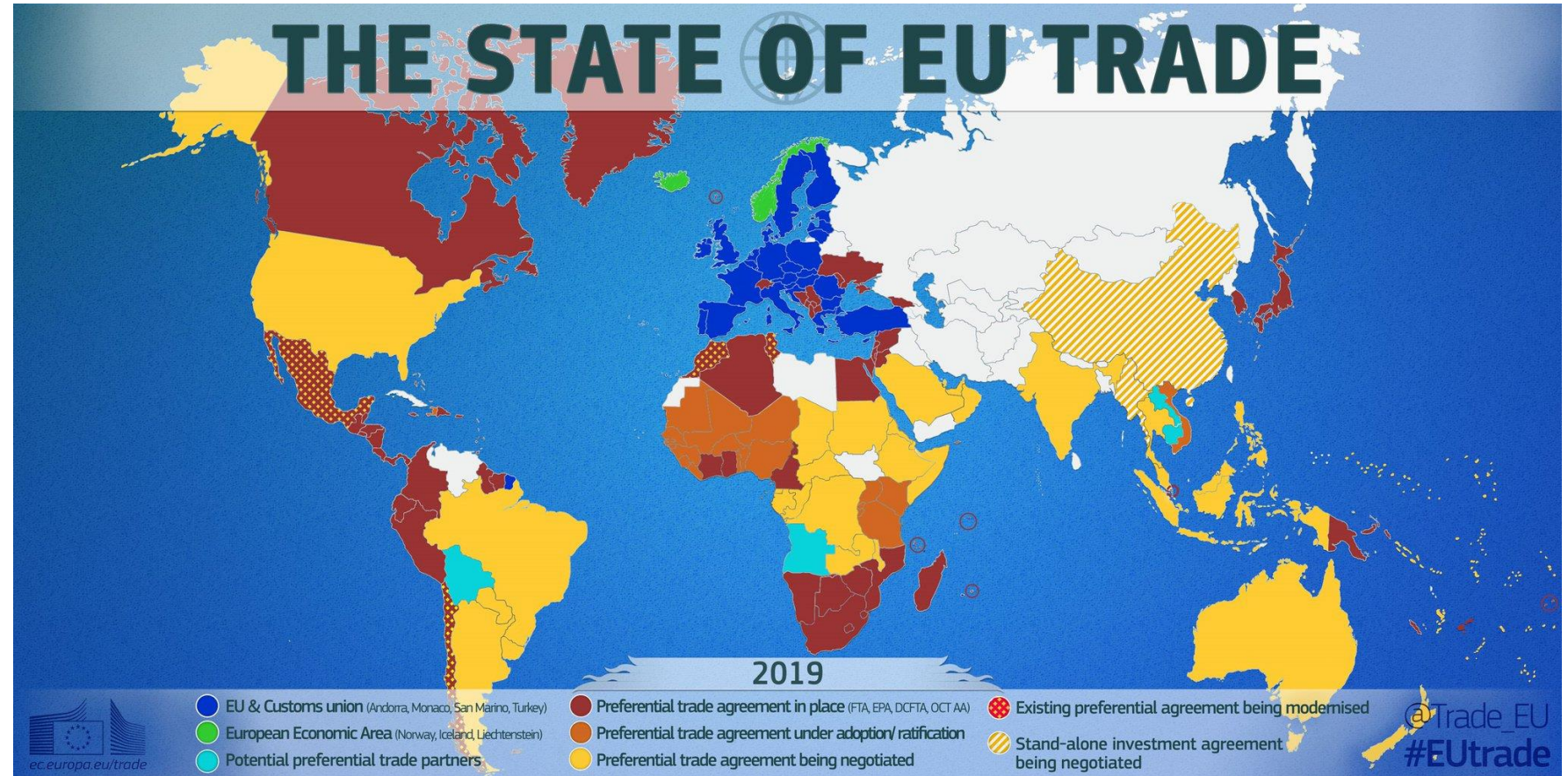
- UK becomes a 3rd country in the eyes of the EU
- Rules for third countries apply
- Access to Single Market & Customs Union is withdrawn
- UK Customs Union replaces EU Customs Union
- Use of Free Trade Agreements is withdrawn
- MFN tariffs apply to EU imports (alongside ROW imports)
- Customs Controls are implemented for EU trade
- Customs declarations become mandatory for trade with the EU
- EU law ceases to apply
- UK legal framework does not currently include all provisions
- Significant impact as all rules collapse overnight



EU trading landscape



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UK trading landscape 1st January 2021



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Signed	In discussion	Mutual Recognition Agreements (MRA)	Priorities
Andean countries Canada (<i>in principle</i>) CARIFORUM trade bloc Central America Chile Cote d'Ivoire Eastern and Southern Africa (ESA) trade bloc Faroe Islands Georgia Israel Japan Jordan Kenya (<i>in principle</i>) Kosovo Lebanon Liechtenstein Morocco Pacific states Palestinian Authority South Korea Southern Africa Customs Union and Mozambique (SACUM) trade bloc Switzerland Tunisia Ukraine	Albania (Western Balkans) Algeria Bosnia and Herzegovina (Western Balkans) Cameroon (Central Africa) Mexico Moldova Montenegro (Western Balkans) North Macedonia (Western Balkans) Serbia (Western Balkans) Singapore Turkey Vietnam	Australia New Zealand United States	European Union (EU) United States Australia New Zealand Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

Current UK trade agreements: <https://www.gov.uk/government/collections/the-uks-trade-agreements>





Brexit and its impact

Extra formalities and considerations relating to UK-EU trade:

- ❑ Documentation requirements
- ❑ Border controls and checks
- ❑ Import duty and VAT
- ❑ Licensing controls
- ❑ Regulation and certification
- ❑ Potential Customs delays
- ❑ Cashflow
- ❑ Exchange rate fluctuation
- ❑ Commercial contract changes





Government developments and clarity



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Clarity – Border Operating Model



HM Government
UK TRANSITION

The Border with the European Union

Importing and Exporting Goods

Border and Protocol Delivery Group – October 2020

Principle: *“In light of COVID, a phased approach to the implementation of full border controls on imports coming into GB from the EU”*

In practice:

- ❑ Phased approach for imports (1st January, April, July 2021)
- ❑ Export requirements effective from 1st January 2021
- ❑ Customs declarations (Imports and exports)
- ❑ Customs duties (Imports)
- ❑ VAT (Imports)
- ❑ Safety and Security Declarations (Imports and Exports)
- ❑ Goods with additional requirements
- ❑ Does not cover flow of NI-GB goods – see <https://www.gov.uk/government/publications/moving-goods-under-the-northern-ireland-protocol>



Clarity – Northern Ireland Protocol



Principle: “UK must function as a single customs territory. Northern Ireland must have unfettered access to GB territory”

In practice:

- Customs declarations
- Entry summaries
- Tariffs
- Customs checks
- Regulatory checks
- Additional approvals
- VAT and excise
- Sign up to Trader Support Service
<https://www.tradersupportservice.co.uk/tss>



Clarity - New UK Global Tariff



GOV.UK Trade Tariff
[Search](#) [Additional code](#) [Certificate](#) [Footnotes](#) [Quotas](#) [CAS](#) [A-Z](#) [Exchange rates](#) [Forum](#)

Trade Tariff: look up commodity codes, duty and VAT rates

Search the tariff

This tariff is for 8 September 2020 [Change date](#)

All sections

Section title [BETA] Trade Tariff PDF (94MB) Section Chapters

- [Live animals: animal products](#)
- [Vegetable products](#)
- [Animal or vegetable fats and oils: vegetable waxes](#)
- [Prepared foodstuffs: beverages...](#)
- [Mineral products](#)
- [Products of the chemical or allied](#)
- [Plastics and articles thereof: rubb...](#)
- [Raw hides and skins, leather, furs, handbags and similar containers:](#)

GOV.UK The UK Global Tariff

Search for your goods

You can search using:

- A commodity code
- The product description
- A combination of these

This tool illustrates the UKGT's applied rates only. It does not cover other import duties or measures, including anti-dumping, countervailing or safeguards duties, or any other form of restrictions on imports.

Search here... Show commodities

If you need help finding your commodity code you can use the [trade tariff tool](#).

Commodity	Description	Common External Tariff	UK Global Tariff	Change
0101 21 00	Pure-bred breeding horses	0.0%	0.0%	No change
0101 29 10	Horses for slaughter	0.0%	0.0%	No change
0101 29 90	Live horses (excl. for slaughter, pure-bred for breeding)	11.5%	10.0%	Simplified
0101 30 00	Live asses	7.7%	6.0%	Simplified
0101 90 00	Live mules and hinnies	10.9%	10.0%	Simplified
0102 21 10	Pure-bred breeding heifers "female bovines that have never calved"	0.0%	0.0%	No change
0102 21 30	Pure-bred breeding cows (excl. heifers)	0.0%	0.0%	No change
0102 21 90	Pure-bred cattle for breeding (excl. heifers and cows)	0.0%	0.0%	No change

In practice:

- ❑ Replaces the EU Common External Tariff
- ❑ Exceptions:
 - Goods are from a developing country that pays less or no duty because it is part of the Generalised Scheme of Preferences (GSP)
 - Goods are from a country that has a trade agreement with the UK
 - Goods have a relief or tariff suspension that is operated by the UK
- ❑ Still need to refer to UK Trade Tariff volumes (product classification, and any conditions until 31st Dec 2020)



Considerations and practical steps



Considerations for UK importers



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Additional clarification and areas of focus for UK importers:

- ❑ EORI numbers
- ❑ Commodity codes and BTIs
- ❑ Import Preference
- ❑ Import entries and documentation
- ❑ Customs special procedures
- ❑ Customs Procedure Codes
- ❑ Valuation on imports
- ❑ Import duty and VAT payment
- ❑ Regulatory compliance
- ❑ Intrastat
- ❑ Commercial contracts
- ❑ Incoterms
- ❑ Authorised Economic Operator (AEO)



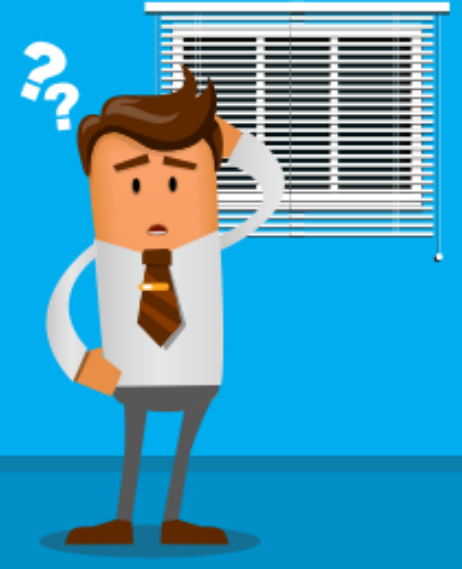


EORI numbers



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EORI NUMBER - WHEN & WHO NEEDS AN EORI NUMBER





Commodity codes



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GOV.UK

Trade Tariff

[Search](#) [Additional code](#) [Certificate](#) [Footnotes](#) [Quotas](#) [A-Z](#) [Exchange rates](#) [Forum](#)

Trade Tariff: look up commodity codes, duty and VAT rates

Search the tariff

Enter the name of the goods or commodity code



This tariff is for 28 April 2020 [Change date](#)

All sections

Section	Chapters	Section title
I	1 to 5	Live animals; animal products
II	6 to 14	Vegetable products
III	15	Animal or vegetable fats and oils and their cleavage products
IV	16 to 24	Prepared foodstuffs; beverages, spirits and vinegar; tobacco
V	25 to 27	Mineral products
VI	28 to 38	Products of the chemical or allied industries
VII	39 to 40	Plastics and articles thereof; rubber and articles thereof
VIII	41 to 43	Raw hides and skins, leather, furskins and articles thereof; skins of other animals; articles of animal gut (other than silkworm gut)
IX	44 to 46	Wood and articles of wood; wood charcoal; cork and articles of cork; articles of wicker, rattan, bamboo, cane, straw, reeds, raffia, paper or other vegetable materials; basket-ware and wickerwork

Choose the commodity code below that best matches your goods to see more information

If your item is not listed by name, it may be shown under what it's used for, what it's made from or 'other'.

All sections

Section XI: Textiles and textile articles

53 Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn

11 Woven fabrics of other vegetable textile fibres; woven fabrics of paper yarn

[Changes](#)

There are [important notes for classifying your goods](#) shown further down this page

Get guidance on this product area: [Classification of goods](#)

[Discuss this chapter in the forums](#)

[Open all headings](#) [Close all headings](#)

Level	Description	VAT	Third country duty	Supplementary unit	Commodity code
-	Of frame	20%	8.00 %	m ²	53 11 00 10 00
-	► Other				53 11 00 90

[Open all headings](#) [Close all headings](#)

Commodity footnotes

Code Description

TN701 According to the Council Regulation (EU) No 692/2014 (OJ L183, p. 9) it shall be prohibited to import into European Union goods originating in Crimea or Sevastopol. The prohibition shall not apply in respect of:





Binding Tariff Information (BTI)



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The screenshot shows the European Commission website interface. At the top, there is a navigation bar with the European Union flag, a language selector set to 'English EN', and a search box. Below this is a breadcrumb trail: 'European Commission > Taxation and Customs Union > Business > Calculation of customs duties > What is the Common Customs Tariff? >'. A prominent blue button labeled 'Apply for a BTI decision' is visible. Below the button, the page title 'Taxation and Customs Union' is shown, followed by a horizontal menu with links for 'Home', 'Business', 'Citizens', 'Customs', 'Taxation', 'Online services', and 'About'. The main content area is titled 'Apply for a BTI decision' and includes a 'PAGE CONTENTS' sidebar with links for 'Before applying', 'Steps to follow', and 'Related links'. The main text explains that before applying, users should contact customs authorities for general information, and that BTI decisions are legally binding and valid for 3 years with an option to extend. It also lists three steps to follow: reading general information, connecting to the electronic Trader Portal, and filling in a BTI application form and sending it to customs authorities in the EU country, with sub-points for where the user is established or intends to import/export goods. A final note states that BTI decisions can only be used for goods for which customs formalities are completed after the start date of validity of the decision.

- ❑ Legally binding
- ❑ Valid for 3 years
- ❑ Option to extend

Apply for a BTI: https://ec.europa.eu/taxation_customs/business/calculation-customs-duties/what-is-common-customs-tariff/binding-tariff-information-bti_en



Import Preference - GSP

Designed to promote economic growth in the developing world by providing preferential duty-free entry for up to 4,800 products from 129 designated beneficiary countries and territories

ORIGINAL 4708751581

1. Issued in favour of (Exporter's name, address, country) SHEN ZHEN YANG PING INDUSTRIAL CO., LTD. CHINA		2. Issued in favour of (Importer's name, address, country) FASHION FASH S.R.L. VIA DANUBIO DEL GRAPPA, 66/A 38020 SANREMO (VI) ITALY			3. Generalized System of Preferences CERTIFICATE OF ORIGIN (Contract reference and number) FORM A Issued in THE PEOPLE'S REPUBLIC OF CHINA (Country)	
4. Means of transport and route (as far as relevant) FROM SHENZHEN TO HONGKONG BY TRUCK ON/AFTER WAY 06, 2008 THENCE TRANSHIPPED TO VENEZIA, ITALY BY AIR		5. For vehicle use				
6. Item description	7. Number and kind of packages / description of goods	8. Origin (where applicable) (see Note 1)	9. Gross weight or other quantity	10. Number and date of invoice	11. HS Code	
1. N/M	SHEN LEATHER WOMAN BELTS BUSHING: BRACELETS S. N. 1 05, TONGS S. N. 1 05, 2008 TOTAL: 1000 (2) CTN 01.7 000 000 000 000 000 000 000	CHINA	10000 KGS	2008 06	8539.10.00	
11. Certification I, the undersigned, hereby certify that the goods described in this Certificate are of the origin stated therein.		12. Declaration by the exporter I, the undersigned, hereby declare that the above details and particulars are correct and that the goods were produced in (Country) (Signature) SHEN ZHEN Nov. 06, 2008				

Standard GSP	GSP+	Everything But Arms (EBA)	
Congo	Armenia	Afghanistan	Malawi
Cook Islands	Bolivia	Angola	Mali
India	Cape Verde	Bangladesh	Mauritania
Indonesia	Kyrgyzstan	Benin	Mozambique
Kenya	Mongolia	Bhutan	Myanmar
Micronesia	Pakistan	Burkina Faso	Nepal
Nauru	Philippines	Burundi	Niger
Nigeria	Sri Lanka	Cambodia	Rwanda
Niue		Central African Rep.	Sao Tome & Principe
Samoa		Chad	Senegal
Syria		Comoros	Sierra Leone
Tajikistan		Congo (DRC)	Solomon Islands
Tonga		Djibouti	Somalia
Uzbekistan		Equatorial Guinea	South Sudan
Vietnam		Eritrea	Sudan
		Ethiopia	Tanzania
		Gambia	Timor-Leste
		Guinea-Bissau	Togo
		Haiti	Tuvalu
		Kiribati	Uganda
		Lao (PDR)	Vanuatu
		Lesotho	Yemen
		Liberia	Zambia
		Madagascar	

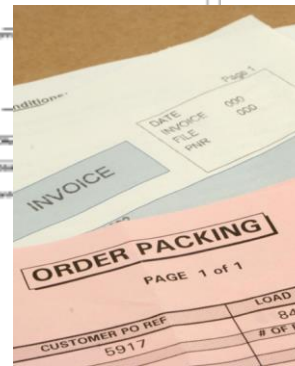




Import entry and documentation



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- Commercial invoice
- Packing list
- Certificate of origin / origin declaration
- Preference certificate / preference declaration
- Bill of lading / AWB / CMR
- Other certificates e.g. phytosanitary, conformance, etc.
- License for controlled goods
- Insurance (if the supplier is arranging this)



Trade with the UK tool



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GOV.UK Trade with the UK: look up tariffs, taxes and duties

BETA This is a new service

What country or territory are you exporting from?

Continue

[Cookies](#) [Accessibility](#) [Privacy, terms and conditions](#)

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GOV.UK Trade with the UK: look up tariffs, taxes and duties

BETA This is a new service – your [feedback](#) will help us to improve it.

Previous answer

Where are you exporting from?
European Union → United Kingdom
[Change](#)

Search for the goods

You can search using either:

- the name of what you are exporting
- the commodity code of what you are exporting

Search

Browse goods by category

- [Live animals: animal products](#) Section I 1 to 5
- [Vegetable products](#) Section II 6 to 14

< [New search](#)

Product export information for 3304.99.00.00 from European Union to the United Kingdom

Last updated 24 Nov 2020, 10:26 p.m.

Section VI: Products of the chemical or allied industries

- Essential oils and resinoids; perfumery, cosmetic or toilet preparations 33 04 91 00
- Beauty or make-up preparations and preparations for the care of the skin (other than medicaments), including sunscreen or suntan preparations; manicure or pedicure preparations 33 04 99 00 00
- Other 33 04 99 00 00

[Notes](#)

Contents

- [Tariffs and charges](#)
- [Other measures](#)
- [Product-specific regulations](#)

Trade with the UK: <https://www.get-rules-tariffs-trade-with-uk.service.gov.uk/choose-country/>





Customs special procedures



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Importation,
end consumption



Exportation



Outward processing



Inward processing



Temporary importation



Transit



Storage at customs
warehouse / in free zone

Apply for special procedures: <https://www.gov.uk/government/publications/import-and-export-simplified-procedures-application-ce48>

Customs Procedure Codes (CPC)



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OFFICE OF DISPATCH/EXPORT


EUROPEAN COMMUNITY 1 2 3 4 5 6 7

Copy for the country of dispatch/export	1	2 Consignor/Exporter	No	1 DECLARATION		
		3 Forms	4 Loading lists			
		5 Items	6 Total packages	7 Reference number		
		8 Consignee	No	9 Person responsible for financial settlement No		
		14 Declarant/Representative	No	10 Country first origin	11 Trading country	13 CAP
		18 Identity and nationality of means of transport at departure		15 Country of dispatch/export	15 C disp. exp. Code	17 Country destin. Code
		21 Identity and nationality of active means of transport crossing the border		16 Country of origin	17 Country of destination	
		25 Mode of transport at the border	26 Inland mode of transport	27 Place of loading	28 Financial and banking data	
		29 Office of exit	30 Location of goods			
		31 Packages and description of goods	Marks and numbers — Container No(s) — Number and kind		32 Item No	33 Commodity Code
				34 Country origin Code	35 Gross mass (kg)	
				37 PROCEDURE	Net mass (kg)	
				38 Summary of documents	39 Quota	

CPC codes explain to Customs the purpose of the import or export and which customs and/or excise regimes should be applied

Valuation



 Value Build-up Sheet			A. Office of destination		
<small>HM Customs and Excise For use with the Single Administrative Document</small>					
1. Value Build-up Data					
61. Airport of loading	<input type="text"/>	62. Air transport costs	<input type="text"/>		
63. Currency	<input type="text"/>	63. AWB/freight charges	<input type="text"/>		
64*. Freight apportionment indicator	<input type="text"/>	65a. Discount currency/amount	<input type="text"/>		
65b. Discount % (percent)	<input type="text"/>	66. Insurance currency/amount	<input type="text"/>		
67. Other Charges/Deductions			<input type="text"/>	<input type="text"/>	
68. VAT value adjustment			<input type="text"/>	<input type="text"/>	
<small>*When box 64 is completed, the gross mass in Box 35 for each item and total gross mass in Box 44(item 1 only)are also required to be completed on the SAD</small>					
2. Manual Calculations					
For official use					
<small>C 89 PCU (November 1992)</small>					





Valuation (basic example)



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Invoice price (Value of goods)	£10,000
Add £500 insurance	+£500
Add £1,500 freight	+£1500
Customs value (Cost Insurance Freight value)	£12,000
Customs Duty Rate @ 2% of CIF Value (12,000 x 2.0%)	£240
VAT value (Customs value + Duty)	£12240
VAT @ 20%	£2448
Actual price to get the goods to the UK	£14,688

Almost 50% higher than the price of goods (if VAT is not recoverable)



Import Duty and VAT



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Payment of duties



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Methods of payment:

- ❑ Immediate payment (cash / equivalent)
- ❑ Immediate payment (FAS account)
- ❑ Deferred payment
- ❑ Postponed VAT accounting (VAT only)
- ❑ Security (by cash deposit, FAS account, deferment account, guarantee, bond)





Regulatory compliance



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Middle ground
How much market access does the UK want to secure and what regulatory obligations will it be required to comply with in return for this?



Transfer of competences to EU institutions, centralisation, legislative harmonisation, and regulatory convergence. Enforcement of EU regulatory standards achieved through national authorities and courts, together with interpretative support from the CJEU.

UK Parliament regains legislative sovereignty from EU institutions and freedom to determine its own regulatory standards, including whether to remain aligned with or diverge from EU laws.

Regulatory impact examples: Chemicals sector (REACH); CE mark and health, GDPR

Thompson Reuters legislation tracker: [https://uk.practicallaw.thomsonreuters.com/2-631-7191?transitionType=Default&contextData=\(sc.Default\)&firstPage=true](https://uk.practicallaw.thomsonreuters.com/2-631-7191?transitionType=Default&contextData=(sc.Default)&firstPage=true)



Intrastat



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INTRASTAT: Data Selection: Arrivals - EU Countries

Choose...

Purchasing document		to		↔
Purchasing organization	6190	to		↔
Company code	6190			
Plants		to		↔

INTRASTAT - General

Reporting Month	7	Reporting Year	2011
Country of Dec.	DE	Declaration Cur	EUR

Issue / Update

Log Type	PC	Layout	
Deletion Type			

Addnl Details

- INTRASTAT Exchange Rate Type
- Issue Warnings Incompl.
- Issue Addnl Info Incompl.
- Selection by Document Date
- Exchange Rate Date W/O Invoice
- Exch. Rte Dte Inv. in Prev Mo.
- Exchange Rate from Invoice
- Select Services

Intrastat arrangements from 31st December 2020

- ❑ **Importing into GB from EU: UK**
Intrastat required until the end of 2021
- ❑ **Exporting from GB to EU: No**
Intrastat required from 31st December 2020
- ❑ **Exporting from GB to NI: No**
Intrastat required



Commercial contracts



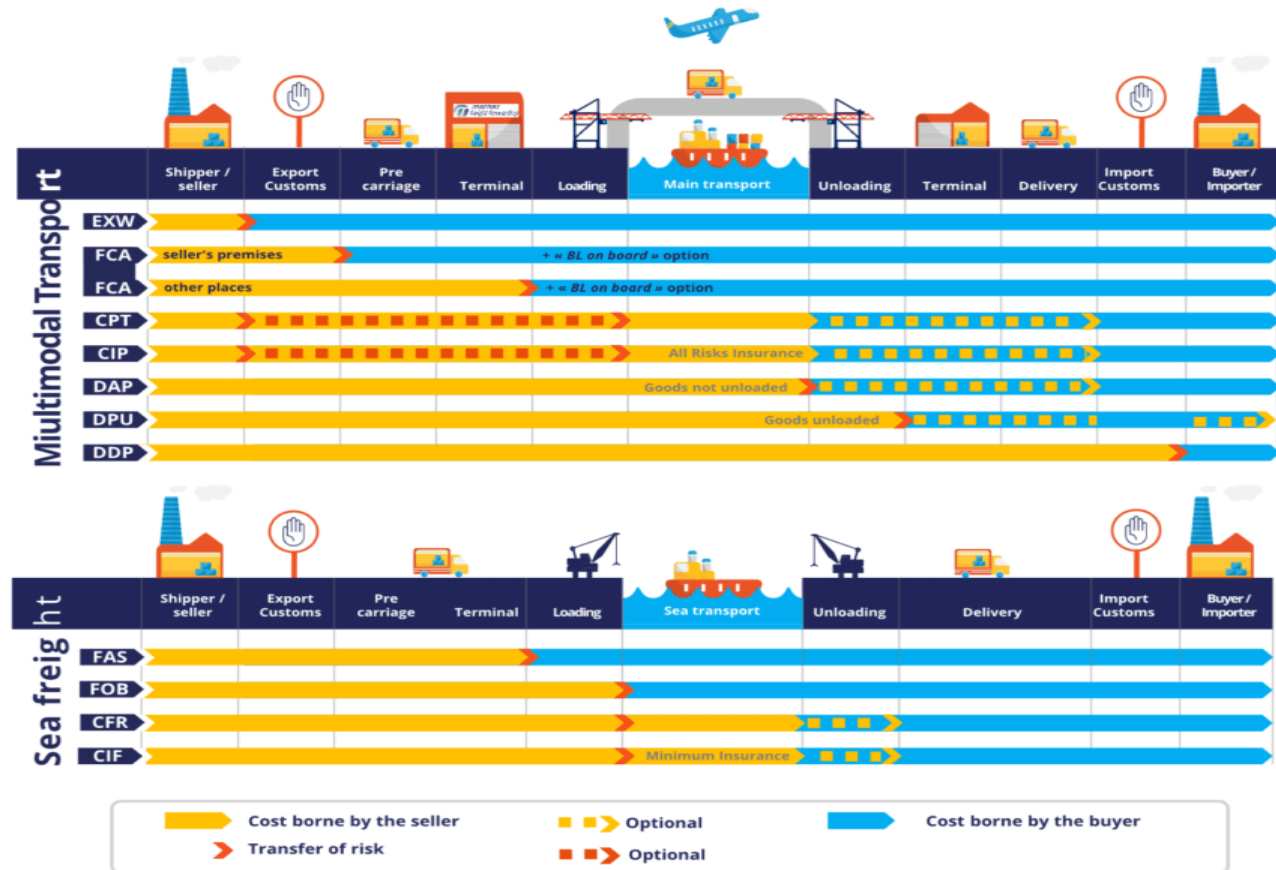
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Incoterms 2020



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Authorised Economic Operator (AEO)



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Internationally recognised accreditation that indicates a company's role in the supply chain is secure and reliable, and that any Customs controls and procedures are efficient and compliant



BENEFITS:

- ❑ Simplified Customs declarations and EIDR (Entry in Declarant's Records)
- ❑ Transit simplifications
- ❑ Priority treatment of consignments if selected for control
- ❑ The option of a centralised clearance self-assessment
- ❑ Easier admittance to special procedures such as CFSP, temporary storage and Customs warehousing
- ❑ Duty deferment guarantee reduction and SIVA
- ❑ Guarantee reductions or waivers
- ❑ Removal of previous sales provisions relating to valuations



How to prepare



Action Plan (next 60 days)



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ACTION	COMPLETED
Check / Obtain EORI numbers	
Check commodity codes	
Source a customs intermediary	
Look at simplified procedures and your eligibility	
Understand your duty and import VAT liability	
Prepare to pay / account for VAT on imported goods	
Consider / Apply for a Duty Deferment Account	
Understand border requirements for products (documentation, licensing, certification)	
Obtain latest on regulation impacting your sector / products	
Review commercial contracts	
Consider currency and exchange risk	
Prepare for customs delays (flow of goods, stock buffer, etc.)	
Understand legal obligations and book training	
Look at HMRC's Customs Intermediary grant scheme	



Sources of information and support



Sources of information



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- ❑ Apply for EORI number - <https://www.gov.uk/eori>
- ❑ New Border Operating Model - https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/908534/Border_Operating_Model.pdf
- ❑ Simplified procedures for import and export - <https://www.gov.uk/government/publications/import-and-export-simplified-procedures-application-ce48>
- ❑ Training and qualifications - <http://www.export.org.uk/default.asp?>
- ❑ Customs Intermediary Grant Scheme - <https://www.customsintermediarygrant.co.uk/>
- ❑ Freight forwarders - <https://www.bifa.org/members>
- ❑ Classifying goods – UK Trade Tariff / EU Common External Tariff - <https://www.gov.uk/guidance/classification-of-goods>
- ❑ Subscribe to updates on commodity codes by emailing tariff.management@hmrc.gsi.gov.uk
- ❑ Consult HMRC if in doubt over commodity code by emailing the Tariff Classification Service (classification.enquiries@hmrc.gov.uk) for non-legally binding advice on classifying goods
- ❑ Importing under preference – <https://www.gov.uk/guidance/importing-and-exporting-using-international-trade-preferences>
- ❑ Valuation methods and guidance – <https://www.gov.uk/government/publications/notice-252-valuation-of-imported-goods-for-customs-purposes-vat-and-trade-statistics>



Sources of information



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- ❑ Customs Special Procedures – <https://www.gov.uk/government/publications/notice-3001-special-procedures-for-the-union-customs-code>
- ❑ Duties and rates applicable to UK goods in export markets - <https://www.check-duties-customs-exporting-goods.service.gov.uk/selectdest> and <https://madb.europa.eu/madb/euTariffs.htm> (view as a third country i.e. China)
- ❑ WTO Rules of Origin - https://www.wto.org/english/tratop_e/roi_e/roi_info_e.htm
- ❑ Export control organisation - <https://www.gov.uk/guidance/beginners-guide-to-export-controls>
- ❑ OGEL and Goods Checker Tools - https://www.ecochecker.trade.gov.uk/spirefox5live/fox/spire/OGEL_GOODS_CHECKER_LANDING_PAGE/new
- ❑ Regulation - Trade associations - <http://www.taforum.org/Members>
- ❑ CE and UKCA mark - <https://www.bsigroup.com/en-IL/Our-services/Product-certification/ukca-mark/>
- ❑ Protecting intellectual property - <https://www.gov.uk/intellectual-property-an-overview>
- ❑ UK overseas intellectual property attaché network - <https://www.gov.uk/government/news/uk-overseas-intellectual-property-attache-network>
- ❑ Incoterms - <https://iccwbo.org/>



Sources of information



THE EXPORT DEPARTMENT
Empowering SMEs to expand overseas

- ❑ Information Commissioner Office (ICO) - <https://ico.org.uk/for-organisations/data-protection-at-the-end-of-the-transition-period/>
- ❑ Local Growth Hubs
 - SEMLEP Growth Hub - <https://www.semlepgrowthhub.com/>
 - OxLEP Growth Hub – <https://www.oxlepbusiness.co.uk/>
 - New Anglia Growth Hub - <https://www.newangliagrowthhub.co.uk/>
 - Buckinghamshire First - <https://bbf.uk.com/>
 - Cambridge & Peterborough - <https://cambridgeshirepeterborough-ca.gov.uk/>
- ❑ The Export Department <https://www.exportdept.co.uk>
- ❑ BEIS 'Check, Change, Go' webinars
<https://www.workcast.com/ControlUsher.aspx?cpak=2905552366482043&pak=2807339524439725&referrer=BIRD>
- ❑ Department for International Trade
<https://www.gov.uk/government/organisations/department-for-international-trade>
- ❑ Local Chambers of Commerce - <https://www.britishchambers.org.uk/page/join-a-chamber>
- ❑ Export market information - <https://opentoexport.com/>
- ❑ Training – Institute of Export – <https://www.export.org.uk>

Thank you for your time!

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