## Product classification and the new UK Global Tariff

















## **Agenda**



- Product classification
- □ The new UK Global Tariff
- Access2Markets database
- □ UK trading landscape from 1st January 2021
- Trading under preference









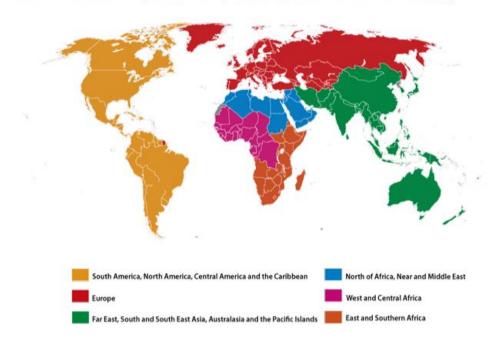


## PRODUCT CLASSIFICATION

## **Harmonised System**



WCO 183 Members, three-quarters of which are developing countries, are responsible for managing more than 98% of world trade. They are divided into (see list of regional websites at the end of this page).



- Universal economic language used to determine your goods
- Developed by the World CustomsOrganisation (WCO)
- □ Used by over 200 countries
- □ Covers almost 99% of world trade
- Creates a worldwide map of goods and movement

World Customs Organisation (WCO): <a href="http://www.wcoomd.org/en/topics/nomenclature/overview/what-is-the-harmonized-system.aspx">http://www.wcoomd.org/en/topics/nomenclature/overview/what-is-the-harmonized-system.aspx</a>





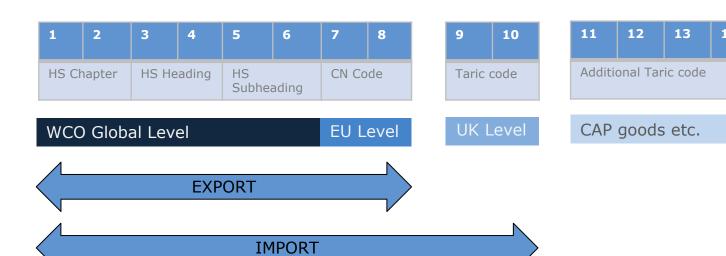






### **Commodity code structure**





### Full product information required:

- What is it?
- What is it made of?
- What is its essential characteristic?
- □ How does it work?
- How is it presented/packaged to customs?















#### Classification and validation



#### **Classification method**

- □ **Identify:** Identify possible chapters
- □ **Compare:** Compare to what other say
- □ **Read:** Read the relative Section and Chapter Notes
- **Locate:** Locate the appropriate headings
- **Document:** Document your decision

#### **Validation**

- Non-legally binding: HMRC's Tariff Classification service classification.enquiries@hmrc.gov.uk
- □ **Legally binding:** Binding Tariff Information (BTI) <u>https://www.gov.uk/guidance/apply-for-a-binding-tariff-information-decision-notice-600</u>





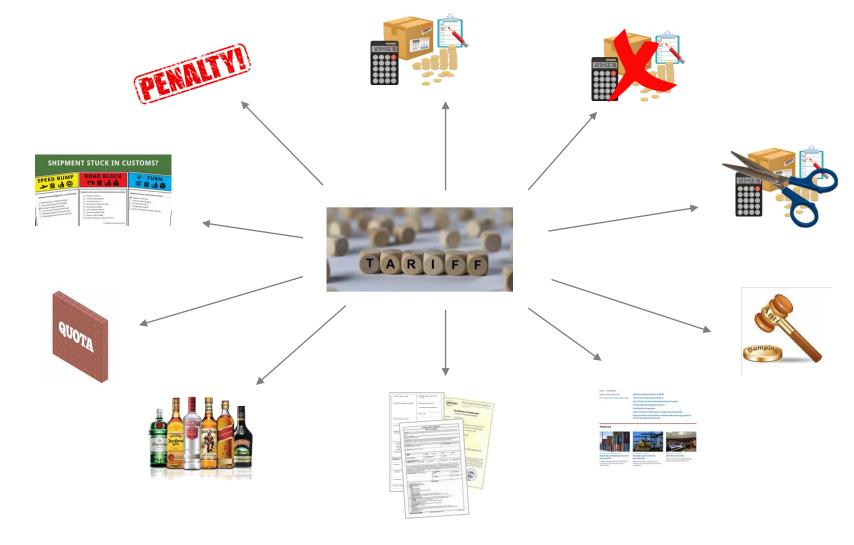






## Importance of correct classification













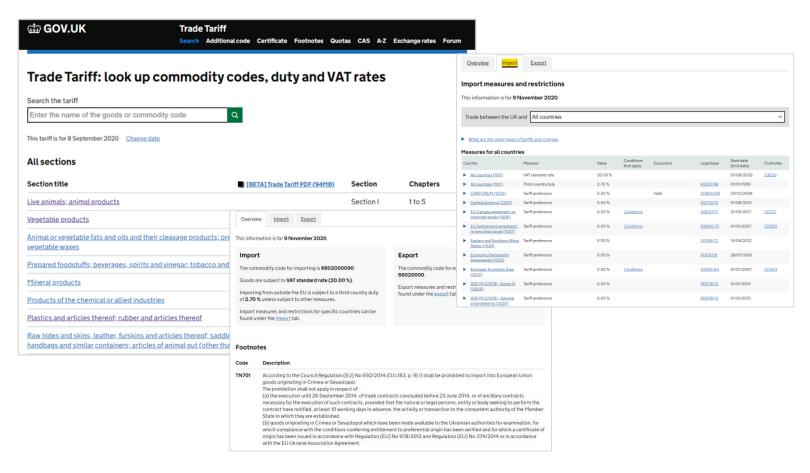


## **UK GLOBAL TARIFF**

(Import duties UK)

## **UK Trade Tariff (Volumes 1-3)**





UK Trade Tariff: https://www.trade-tariff.service.gov.uk/sections







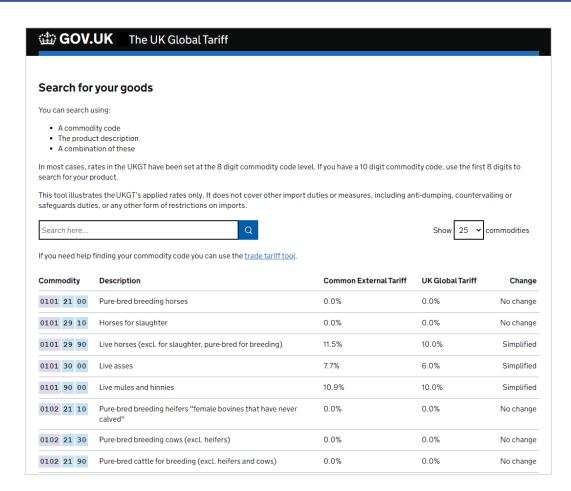






#### **New UK Global Tariff**





- Replaces the <u>current common</u> external tariff
- Applies to all imported goods from 1st January 2021, unless goods:
  - are from a developing country that pays less or no duty because it's part of the <u>Generalised</u> <u>Scheme of Preferences</u>
  - are from a country that has a trade agreement with the UK
  - have a relief or <u>tariff</u>
     <u>suspension</u> that's operated by the UK

UK Global Tariff: https://www.check-future-uk-trade-tariffs.service.gov.uk/tariff

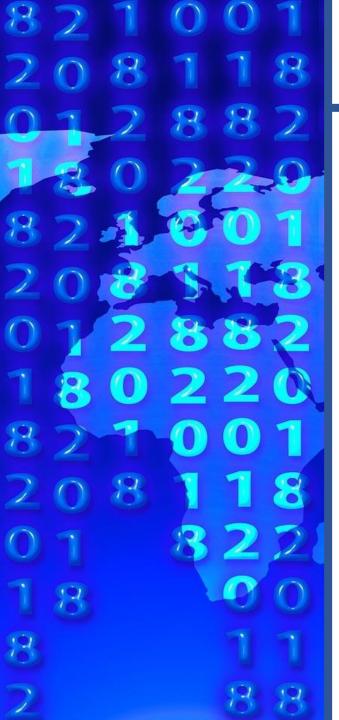












## Trade with the UK (GOV.UK)



			∰ GOV.UK	Trade with the o	K: look up tariffs, taxes and rule	-
			BETA This is a new service	ce – your <u>feedback</u> will help us to improve it.		
GOV.UK Trade with		e UK: look up tariffs, taxes and rules	Previous answer			
BETA This is a new service			Where are you exporting European Union → Unite			
			Change			
			Search fo	or the goods yo	u are exporting	
	try or territo	ory are you exporti	You can search using eith	her:		
from?						
		< New search				
		<b>Product export information</b>	n for			
Continue		3304.99.00.00 from Europ United Kingdom		on to the	Section I	1 to 5
		Last updated 24 Nov 2020, 10:26 p.m.			Section II	6 to 14
		Section VI: Products of the chemical or allied industries				
		Essential oils and resinoids; perfumery, cosmetic or toilet preparations		33		
		Beauty or make-up preparations and preparations for the care of the skin (oth including sunscreen or suntan preparations: manicure or pedicure preparatio		33 04		
Cookies Accessibility Privacy, t	erms and conditions	└ Other		33 04 91 33 04 99 00 00		
OGL All content is available unde	er the Open Government Licence v3			33 04 99 00 00		
		▶ Notes				
		Contents				
		— Tariffs and charges				
		Other measures     Product-specific regulations				

Trade with the UK: <a href="https://www.get-rules-tariffs-trade-with-uk.service.gov.uk/choose-country/">https://www.get-rules-tariffs-trade-with-uk.service.gov.uk/choose-country/</a>









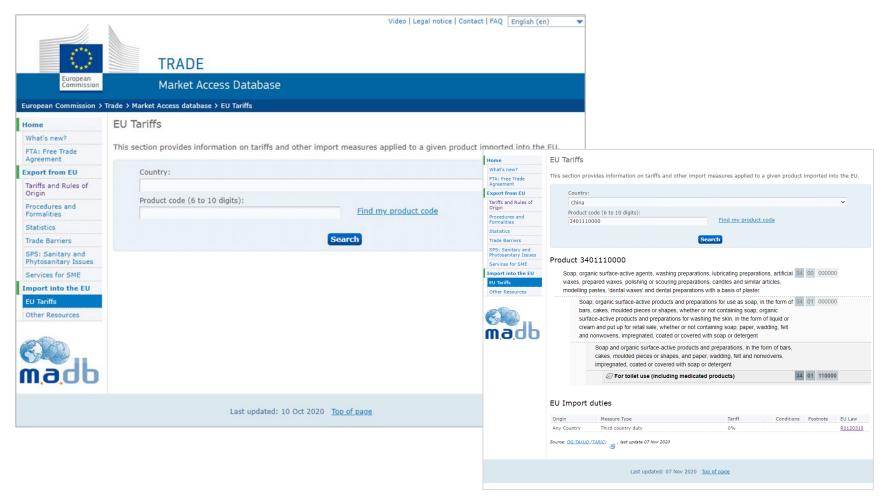


# ACCESS2MARKETS DATABASE

(Import duties EU)

### **EU Market Access Database**





EU Market Access Database: https://madb.europa.eu/madb/euTariffs.htm













### Access2Markets database



European Commission	<b>€N</b> E	English		Search
Access2Markets  Home Goods v Services v	· Investment · Markets ·	Toolbox ∨ Contact		My Trade Assistant
My Trade Assistant Including ROSA Rules of Origin Self Product name or HS code  Product name or HS code	r-Assessment  Country of origin	How to use this form  Country of destination	▲ Discla	Search >
	• rules of origin • f	customs procedures trade barriers statistics	Discover Access2Ma  Frame of the second of t	in the property of the propert

- Replaces EU Market
   Access Database
- Markets section:

   conditions for trading under EU trade
   agreements and trade
   arrangements with
   particular countries
- My Trade Assistant:

   that offers detailed
   information for trading
   a specific goods
   between specific
   countries

Access2Markets Database: <a href="https://trade.ec.europa.eu/access-to-markets/en/content">https://trade.ec.europa.eu/access-to-markets/en/content</a>











## **GOV.UK Check how to export goods**



	GOV.UK Check how to export goods
Tell us whether you accept cookies	BETA This is a new service – your <u>feedback</u> will help us to improve it.
We use <u>cookies to collect information</u> about how you use GOV.UK. We use this information to make the website work as well as possible and improve government services.	Export 3304.20 from the United Kingdom to France
Accept all cookies Set cookie preferences	Disclaimer
GOV.UK  Check how to export goods  BETA  This is a new service – your feedback will help us to improve it.	Section VI: Products of the chemical or allied industries  L Essential oils and resinoids; Perfumery, cosmetic or toilet preparations  L Beauty or make-up preparations and preparations for the care of the skin (other than medicaments), including sunscreen or suntan preparations: manicure or pedicure preparations  L Eye make-up preparations  33 04 20
Where would you like to	► Commodity notes
export to?	What duties to pay How to get your goods out of the UK How to get your goods into France
Select the destination country or territory for your goods. You can come back to this page to select a different country.	Trade Barriers  The Withdrawal Agreement between the EU and the UK entered into force on 1 February 2020. The UK has entered into a transition period until 31 December 2020. During the transition period, the trade barriers reported to the EU Commission remain relevant and applicable for UK exporters.
Continue	Prepare for the overseas border – 3304
Can't find the country or territory you're looking for?  We are still working on improving this service and might not have the country or territory you are looking for. If your destination country has a trade agreement with the UK, you can find it on our trade agreement page.	United Kingdom → France  Updated on: 29.09.2020  There are requirements that must be met by you, your importer or a third party in order to move your goods into your overseas destination. Failure to meet these requirements could result in your goods being stopped at the overseas border.  Requirements and procedures for moving 3304.20 into France
You can also <u>contact us</u> directly.	Authorisation to Import Endangered Species and Products Subject to CITES +
	Cosmetic Products Notification +
	Certificate of Good Manufacturing Practice +
	Chemical Safety Report +

GOV.UK "Where would you like to export to?": <a href="https://www.check-duties-customs-exporting-goods.service.gov.uk/selectdest">https://www.check-duties-customs-exporting-goods.service.gov.uk/selectdest</a>









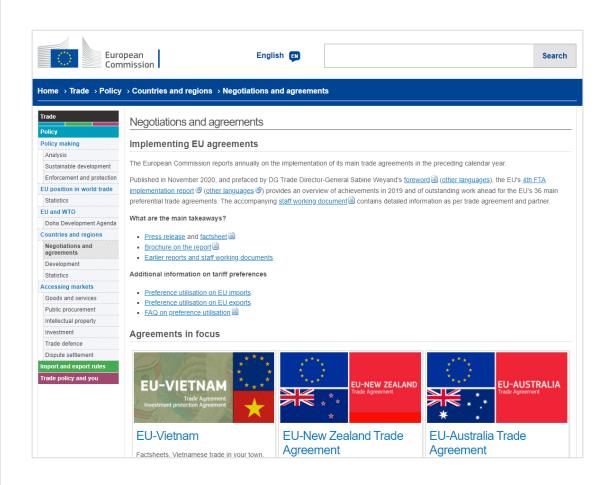


## TRADING UNDER PREFERENCE



## **Trade agreements**





- Multilateral agreements (WTO):
   blanket terms across 164
   members but with special
   considerations for
   underdeveloped counties
- □ **Bilateral agreements** e.g. EU-Japan and EU-Canada. Bilateral agreements can also be split into two distinct categories:
  - □ Regional FTAs and Customs Union
  - Preferential Trade
     Agreements e.g.
     Generalised System of
     Preference (GSP)

Current EU trade agreements: <a href="https://ec.europa.eu/trade/policy/countries-and-regions/negotiations-and-agreements/index">https://ec.europa.eu/trade/policy/countries-and-regions/negotiations-and-agreements/index</a> en.htm











## **UK trade agreements from 1st Jan 2021**



Signed	In discussion	Mutual Recognition Agreements (MRA)	Priorities
Andean countries Canada (in principle) CARIFORUM trade bloc Central America Chile Cote d'Ivoire Eastern and Southern Africa (ESA) trade bloc Faroe Islands Georgia Israel Japan Jordan Kenya (in principle) Kosovo Lebanon Liechtenstein Morocco Pacific states Palestinian Authority South Korea Southern Africa Customs Union and Mozambique (SACUM) trade bloc Switzerland Tunisia Ukraine	Albania (Western Balkans) Algeria Bosnia and Herzegovina (Western Balkans) Cameroon (Central Africa) Mexico Moldova Montenegro (Western Balkans) North Macedonia (Western Balkans) Serbia (Western Balkans) Singapore Turkey Vietnam	Australia New Zealand United States	European Union (EU) United States Australia New Zealand Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

Current UK trade agreements: <a href="https://www.gov.uk/government/collections/the-uks-trade-agreements">https://www.gov.uk/government/collections/the-uks-trade-agreements</a>





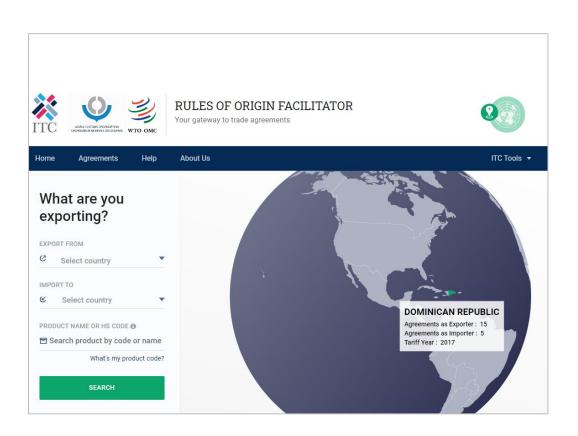






## **Rules of Origin Facilitator**





- Developed by World Customs
  Organisation (WCO) and
  International Trade Centre (ITC)
- Easy navigation of trade agreement landscape
- Over 400 FTAs and preferential trade agreements worldwide
- Covers the entire spectrum of traded goods (i.e. raw agricultural commodities to sophisticated machinery and electronics)

International Trade Centre: https://findrulesoforigin.org/













## **Country of origin**



Wholly obtained; or

**Sufficiently transformed** (Last substantial transformation):



Rule: *Manufacture from certain products or* 

through specific processes rule

Rule: 'Value added' rule - *Processing must* 

add value to the finished product

Rule: *Change in tariff heading* 

Cumulation: Bilateral, diagonal, regional, full











## **Proving preference**





- Referred to as "preferential origin"
- "Preference": customer abroad may pay a lower or nil rate of import customs duty on your goods
- Mandatory: know rules applying to your goods; and hold evidence to support claim
- Common types: EUR1, EUR-MED, A.TR, GSP
   Form A (phased out by REX self-declaration)
- Binding Origin Information (BOI)
- Exporter declarations
- ☐ Impact of Brexit
- Customs Notice 826 <a href="https://www.gov.uk/government/publications/">https://www.gov.uk/government/publications/</a>
  <a href="notice-826-tariff-preferences-imports/notice-826-tariff-preferences-imports">https://www.gov.uk/government/publications/</a>
  <a href="notice-826-tariff-preferences-imports/notice-826-tariff-preferences-imports">notice-826-tariff-preferences-imports</a>











## ADDITIONAL INFORMATION



#### **Sources of information**



- Apply for EORI number <a href="https://www.gov.uk/eori">https://www.gov.uk/eori</a>
- New Border Operating Model https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment
   data/file/908534/Border Operating Model.pdf
- Simplified procedures for import and export -<a href="https://www.gov.uk/government/publications/import-and-export-simplified-procedures-application-ce48">https://www.gov.uk/government/publications/import-and-export-simplified-procedures-application-ce48</a>
- Training and qualifications <a href="http://www.export.org.uk/default.asp">http://www.export.org.uk/default.asp</a>?
- Customs Intermediary Grant Scheme <a href="https://www.customsintermediarygrant.co.uk/">https://www.customsintermediarygrant.co.uk/</a>
- □ Freight forwarders <a href="https://www.bifa.org/members">https://www.bifa.org/members</a>
- Classifying goods UK Trade Tariff / EU Common External Tariff https://www.gov.uk/guidance/classification-of-goods
- Subscribe to updates on commodity codes by emailing <u>tariff.management@hmrc.gsi.gov.uk</u>
- Consult HMRC if in doubt over commodity code by emailing the Tariff Classification Service (classification.enquiries@hmrc.gov.uk) for non-legally binding advice on classifying goods
- □ Importing under preference − <a href="https://www.gov.uk/guidance/importing-and-exporting-using-international-trade-preferences">https://www.gov.uk/guidance/importing-and-exporting-using-international-trade-preferences</a>
- □ Valuation methods and guidance <a href="https://www.gov.uk/government/publications/notice-252-valuation-of-imported-goods-for-customs-purposes-vat-and-trade-statistics">https://www.gov.uk/government/publications/notice-252-valuation-of-imported-goods-for-customs-purposes-vat-and-trade-statistics</a>













#### **Sources of information**



- Customs Special Procedures <a href="https://www.gov.uk/government/publications/notice-3001-special-procedures-for-the-union-customs-code">https://www.gov.uk/government/publications/notice-3001-special-procedures-for-the-union-customs-code</a>
- Duties and rates applicable to UK goods in export markets <a href="https://www.check-duties-customs-exporting-goods.service.gov.uk/selectdest">https://www.check-duties-customs-exporting-goods.service.gov.uk/selectdest</a> and <a href="https://madb.europa.eu/madb/euTariffs.htm">https://madb.europa.eu/madb/euTariffs.htm</a> (view as a third country i.e. China)
- □ WTO Rules of Origin <a href="https://www.wto.org/english/tratop-e/roi-e/roi-info-e.htm">https://www.wto.org/english/tratop-e/roi-e/roi-info-e.htm</a>
- Export control organisation <a href="https://www.gov.uk/guidance/beginners-guide-to-export-controls">https://www.gov.uk/guidance/beginners-guide-to-export-controls</a>
- OGEL and Goods Checker Tools https://www.ecochecker.trade.gov.uk/spirefox5live/fox/spire/OGEL GOODS CHECKER LAN
   DING PAGE/new
- Regulation Trade associations <a href="http://www.taforum.org/Members">http://www.taforum.org/Members</a>
- CE and UKCA mark <a href="https://www.bsigroup.com/en-IL/Our-services/Product-certification/ukca-mark/">https://www.bsigroup.com/en-IL/Our-services/Product-certification/ukca-mark/</a>
- Protecting intellectual property <a href="https://www.gov.uk/intellectual-property-an-overview">https://www.gov.uk/intellectual-property-an-overview</a>
- UK overseas intellectual property attaché network <a href="https://www.gov.uk/government/news/uk-overseas-intellectual-property-attache-network">https://www.gov.uk/government/news/uk-overseas-intellectual-property-attache-network</a>
- □ Incoterms https://iccwbo.org/













#### Sources of information



- Information Commissioner Office (ICO) <a href="https://ico.org.uk/for-organisations/data-protection-at-the-end-of-the-transition-period/">https://ico.org.uk/for-organisations/data-protection-at-the-end-of-the-transition-period/</a>
- Oxford to Cambridge Arc Growth Hubs:
  - SEMLEP Growth Hub https://www.semlepgrowthhub.com/
  - OxLEP Growth Hub https://www.oxlepbusiness.co.uk/
  - New Anglia Growth Hub <a href="https://www.newangliagrowthhub.co.uk/">https://www.newangliagrowthhub.co.uk/</a>
  - Buckinghamshire First https://bbf.uk.com/
  - o Cambridge & Peterborough <a href="https://cambridgeshirepeterborough-ca.gov.uk/">https://cambridgeshirepeterborough-ca.gov.uk/</a>
- The Export Department <a href="https://www.exportdept.co.uk">https://www.exportdept.co.uk</a>
- □ BEIS 'Check, Change, Go' webinars

  <a href="https://www.workcast.com/ControlUsher.aspx?cpak=2905552366482043&pak=2807339524">https://www.workcast.com/ControlUsher.aspx?cpak=2905552366482043&pak=2807339524</a>

  439725&referrer=BIRD
- Department for International Trade <a href="https://www.gov.uk/government/organisations/department-for-international-trade">https://www.gov.uk/government/organisations/department-for-international-trade</a>
- □ Local Chambers of Commerce <a href="https://www.britishchambers.org.uk/page/join-a-chamber">https://www.britishchambers.org.uk/page/join-a-chamber</a>
- Export market information <a href="https://opentoexport.com/">https://opentoexport.com/</a>
- Training Institute of Export <a href="https://www.export.org.uk">https://www.export.org.uk</a>











# Thank you for your time!

#### **Contacts:**

Name: Andrea Collins

Company: The Export Department

Tel. +44 (0) 7500 831800

Email: acollins@exportdept.co.uk

Twitter: @TheExportDept
LinkedIn: in/andreacollins

