Understanding international trade documentation post EU transition

















Agenda



- □ Recap: changes from 1st January 2021
- Where to go for clarification
 - UK Trade Tariff (Vol 1-3)
 - UK Global Tariff
 - □ GOV.UK's *Trade with the UK* tool
 - EU's *Access2Markets* database
 - □ GOV. UK's Where would you like to export to? tool
- Documentation types, source and purpose
- Sources of information and support













RECAP

Changes coming into place 1st January 2021 affecting UK importers and exporters



Considerations for UK importers



Additional clarification and areas of focus for UK importers:

- New Border Operating Model
- Northern Ireland Protocol
- New UK Global Trade Tariff
- **EORI** numbers
- Commodity codes and BTIs
- Import Preference
- Import entries and documentation
- Customs special procedures
- Customs Procedure Codes
- Valuation on imports
- Import duty and VAT payment
- Regulatory compliance
- Intrastat
- Commercial contracts
- Incoterms
- Authorised Economic Operator (AEO)















Considerations for UK exporters



Additional clarification and areas of focus for UK exporters:

- New Border Operating Model
- Northern Ireland Protocol
- EORI numbers
- Export documentation
- Commodity codes
- Export pricing
- Country of origin
- **Export licenses**
- Regulatory compliance
- Intellectual Property Rights
- Client and supplier contracts
- HMRC compliance















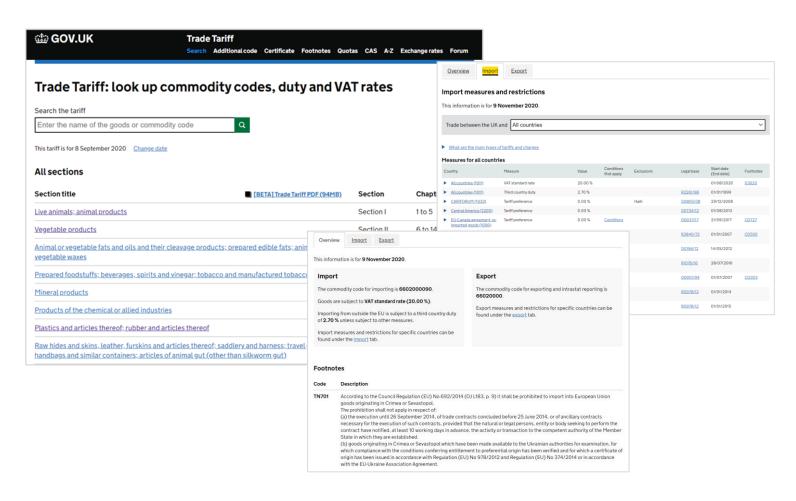
WHERE TO GO

Understanding what documentation is required at import and export



UK Trade Tariff (Volumes 1-3)





UK Trade Tariff: https://www.trade-tariff.service.gov.uk/sections













UK Global Tariff



GOV.UK The UK Global Tariff

Search for your goods

You can search using:

- A commodity code
- · The product description
- · A combination of these

In most cases, rates in the UKGT have been set at the 8 digit commodity code level. If you have a 10 digit commodity code, use the first 8 digits to search for your product.

This tool illustrates the UKGT's applied rates only. It does not cover other import duties or measures, including anti-dumping, countervailing or safeguards duties, or any other form of restrictions on imports.



Show 25 v commoditie

If you need help finding your commodity code you can use the trade tariff tool.

Commodity	Description	Common External Tariff	UK Global Tariff	Change
0101 21 00	Pure-bred breeding horses	0.0%	0.0%	No change
0101 29 10	Horses for slaughter	0.0%	0.0%	No change
0101 29 90	Live horses (excl. for slaughter, pure-bred for breeding)	11.5%	10.0%	Simplified
0101 30 00	Live asses	7.7%	6.0%	Simplified
0101 90 00	Live mules and hinnies	10.9%	10.0%	Simplified
0102 21 10	Pure-bred breeding heifers "female bovines that have never calved"	0.0%	0.0%	No change
0102 21 30	Pure-bred breeding cows (excl. heifers)	0.0%	0.0%	No change
0102 21 90	Pure-bred cattle for breeding (excl. heifers and cows)	0.0%	0.0%	No change

UK Global Tariff:

https://www.check-future-uk-trade-tariffs.service.gov.uk/tariff













GOV.UK's Trade with the UK tool



		Hade with the OK: took to		
	BETA This is a new service – your <u>feedback</u> will help us to improve it.			
GOV.UK Trade with the	Previous answer			
BETA This is a new service	Where are you exporting from? European Union → United Kingdom Change			
What country or territo from?	ory are you exporting	Search for the goods you are You can search using either: the name of what you are exporting the commodity code of what you are exporting Search	e exporting	
Continue	Product export info 3304.99.00.00 fro United Kingdom	ormation for om European Union to the	Section I 1 to 5	
Cookies Accessibility Privacy, terms and conditions OGL All content is available under the Open Government Licence v3.	Section VI: Products of the chemical or allied industries Lessential oils and resinoids: perfumery, cosmetic or to Beauty or make-up preparations and preparations including sunscreen or suntan preparations: manicu Other Notes	or the care of the skin (other than medicaments). 33 04		
	Contents — Tariffs and charges — Other measures — Product-specific regulations			

Trade with the UK: https://www.get-rules-tariffs-trade-with-uk.service.gov.uk/choose-country/







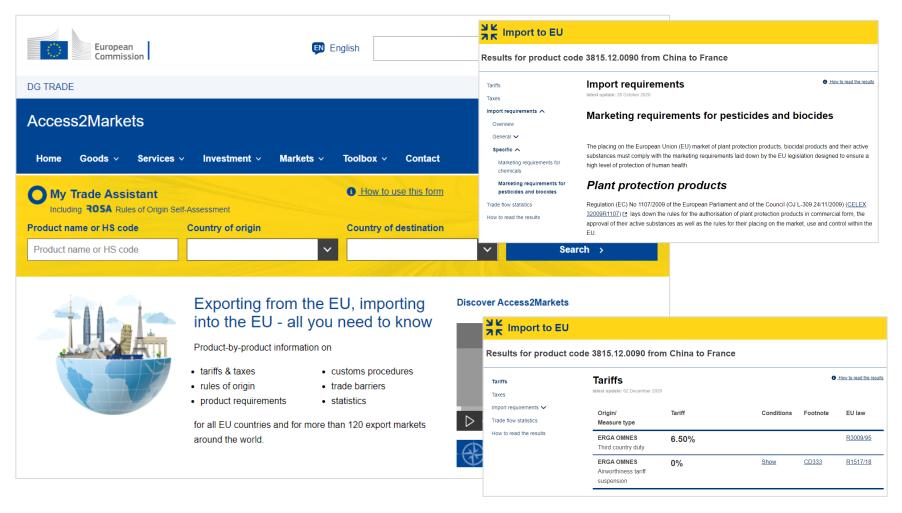






EU Access2Markets Database





Access2Markets Database: https://trade.ec.europa.eu/access-to-markets/en/content







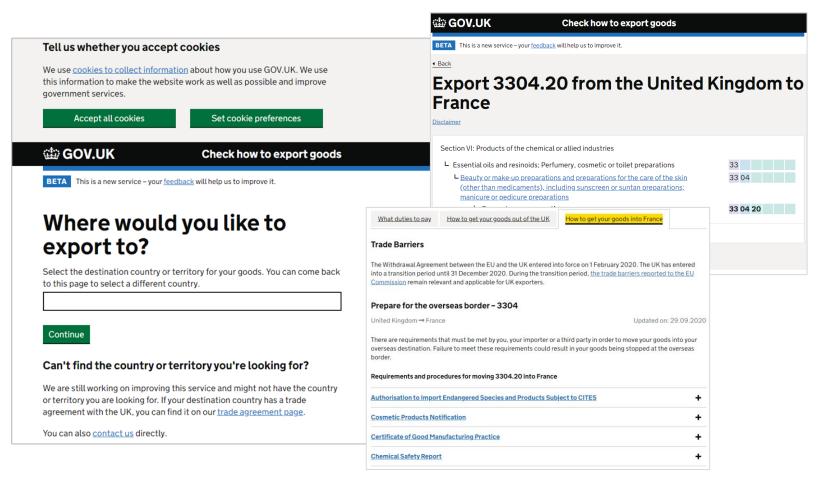






GOV.UK's Check how to export goods





GOV.UK "Where would you like to export to?": https://www.check-duties-customs-exporting-goods.service.gov.uk/selectdest













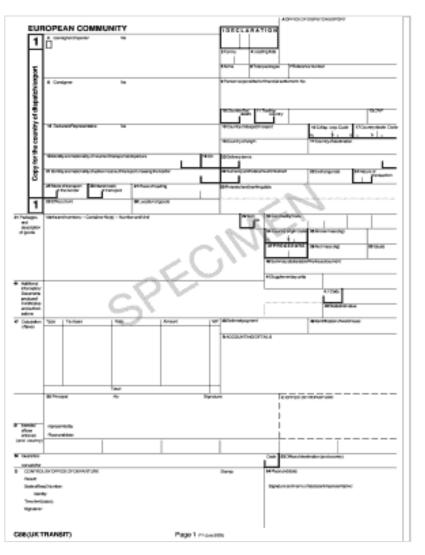
INTERNATIONAL TRADE DOCUMENTATION

Type, source and purpose



C88 – Single Administrative Document (SAD)





C88, known as Single Administrative Document or SAD

- Used for import and export declarations
- □ Underlying system CHIEF (Customs Handling of Import and Export Freight)
- 67 boxes for imports and 45 boxes for exports
- Standard form across the EU
- □ CHIEF is being replaced by CDS
 (Customs Declaration Service) Boxes will be replaced by 'Data elements' 78 data elements for imports and 65 for exports







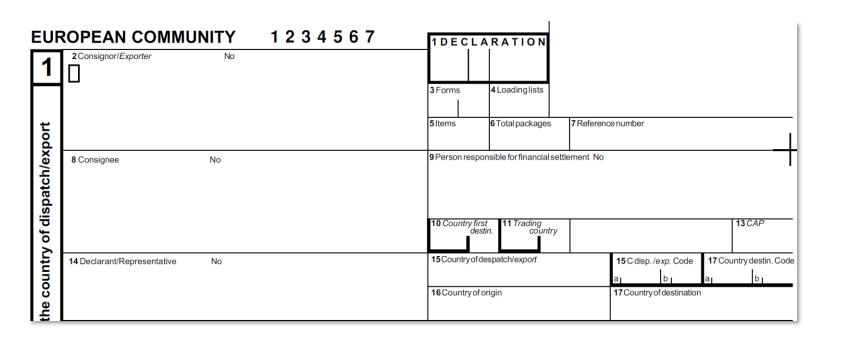






C88 – The essentials





Header level data:

Type of declaration (import or export, full or simplified); details of importer, exporter and agent; number of items and packages; where the goods are coming from and going to; and the country of origin of goods







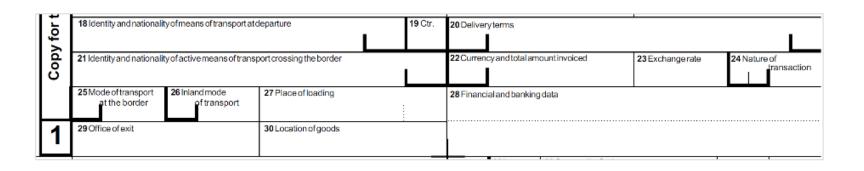






C88 – Transport and delivery





Header level data (cont):

Mode of transport (sea, air, road, etc.); identity and nationality of transport; invoice amount and currency; location of goods at time of declaration processing.







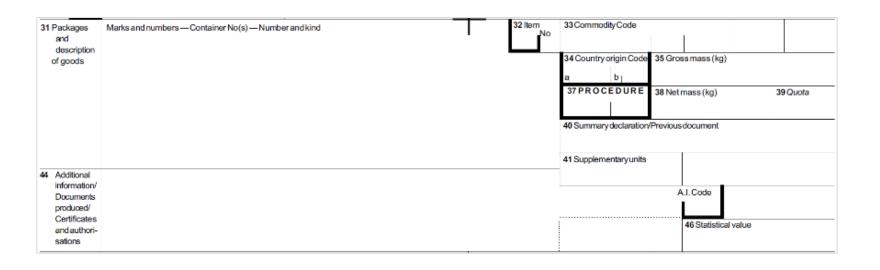






C88 – The goods





Item level data:

Description of packaging and goods; commodity code (as per Trade Tariff); country of origin of goods; purpose of movement (permanent import, export, simplified procedure, etc); weight and other measurements (if applicable); quota (if applicable); references relating to licenses, certificates, authorisations, and any additional information; statistical value for exports.







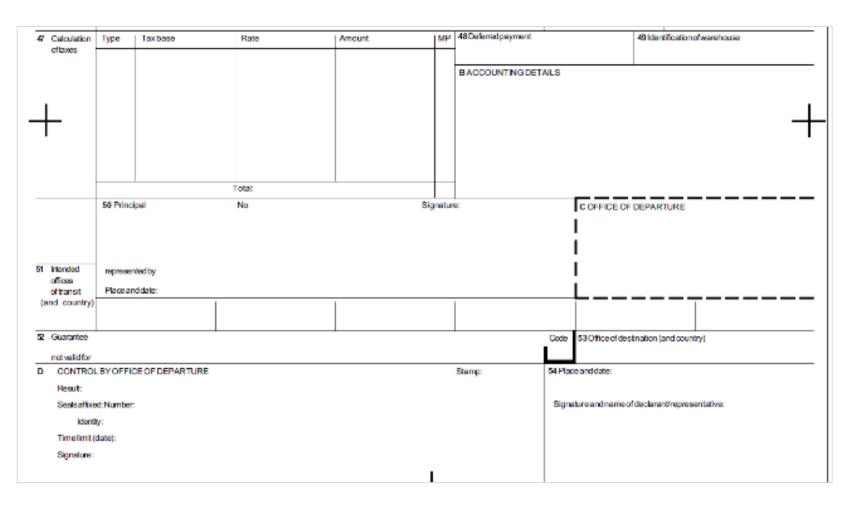






C88 – Duties and taxes





Calculation of duties and taxes (line items); method of payment (cash, FAS, deferment, etc.)











C89 – Value Build-up Sheet



Value Build-up Sheet	A. Office of destination
### FIFT 16 HM Custems and Excise For use with the Single Administrative Document	
1.Value Build-up Data	
61. Airport of loading 62.Air transport costs	
63. Currency 63.AWB/freight charges	
64*. Freight apportionment indicator 65a.Discount currency/amount	
65b. Discount % (percent) 66.Insurance currency/amount	
67. Other Charges/Deductions	
68. VAT value adjustment	
"When box 54 is completed, the gross mass in Box 35 for each item and total gross mass in Box 44(item 1 only)a	re also required to be completed on the SAD
2. Manual Calculations	
For official use	
C 89 PCU (November 1992)	

C89, known as Value Build-up Sheet

- Used for import only
- Enables CHIEF to calculate 'dutiable' value of goods
- Based on the WTO agreement on customs valuation that aims for a fair, uniform and neutral system for the valuation of goods for customs purposes
- Customs Notice 252:
 https://www.gov.uk/government/publication-s/notice-252-valuation-of-imported-goods-for-customs-purposes-vat-and-trade-statistics













Contracts and Incoterms





Commercial contracts

When negotiating a contract with a buyer, you need to discuss and agree:

- where the goods will be delivered
- who arranges transport
- who handles and pays for insurance
- who handles customs procedures
- who pays any duties and taxes

Incoterms

- produced by International Chamber of Commerce (ICC)
- set of internationally recognised 3letter trade terms
- describe the practical arrangements for the delivery of goods from sellers to buyers
- dictate the obligations, costs and risks between the 2 parties







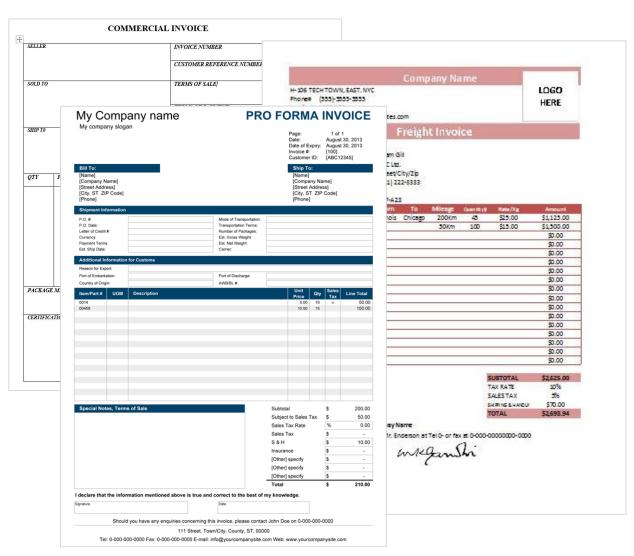






Invoices





Common types

- Pro forma
- Commercial
- □ Freight







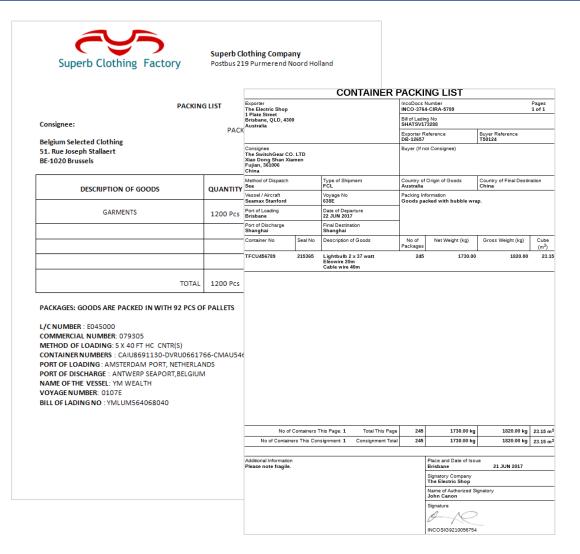






Packing list





- Produced by the exporter
- Details of consignment/package contents
- Used by transporters, customs, and importer
- Instructions regarding handling of consignment/package







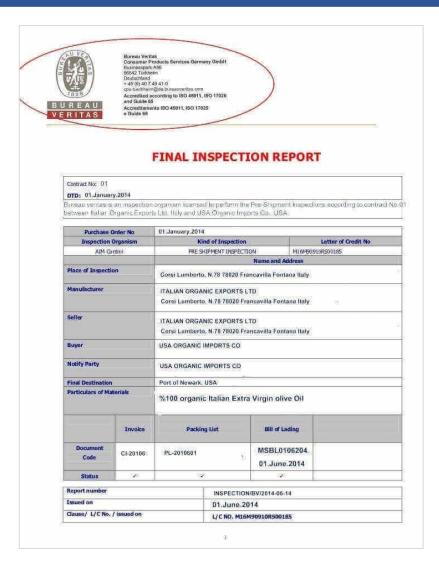






Certificate of inspection





- Undertaken on behalf of trade operators (buyers, suppliers, agencies)
- Inspect products before they are shipped
- Check the quantity and quality of the merchandise
- Check products for any defects
- Ensure products meet the safety requirements of the destination market
- Issue report for import and billing







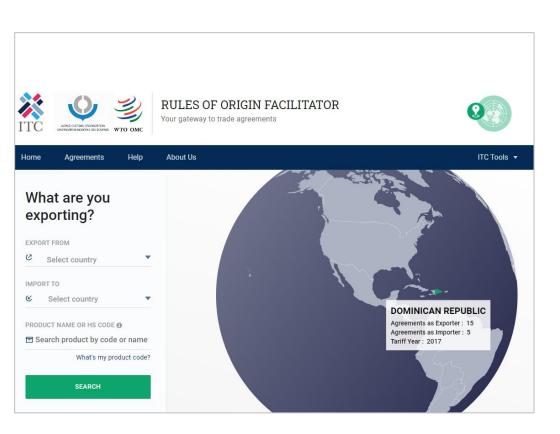






Rules of origin and trade agreements





- Developed by World Customs
 Organisation (WCO) and
 International Trade Centre
 (ITC)
- Easy navigation of trade agreement landscape
- Over 400 FTAs and preferential trade agreements worldwide
- Covers the entire spectrum of traded goods (i.e. raw agricultural commodities to sophisticated machinery and electronics)







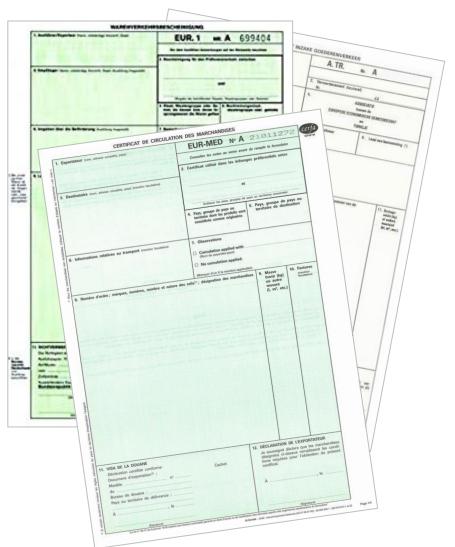






Preference documents (preferential origin)





- Referred to as "preferential origin"
- "Preference": customer abroad may pay a lower or nil rate of import customs duty on your goods
- Mandatory: know rules applying to your goods; and hold evidence to support claim
- Common types: EUR1, EUR-MED,A.TR, GSP Form A (phasing out)
- ☐ Exporter declarations
- ☐ Impact of Brexit
- Customs Notice 826 https://www.gov.uk/government/publications/n

 otice-826-tariff-preferences-imports/notice-826-tariff-preferences-imports







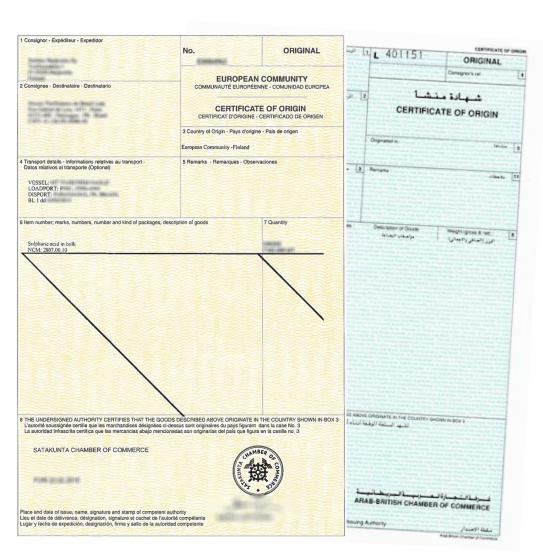






Certificates of origin (non-preferential origin)





- Referred to as "nonpreferential origin"
- Requirement driven by: politics, policy, financial, perception
- □ Impact of Brexit
- WTO Rules of Origin https://www.wto.org/english/ tratop e/roi e/roi info e.htm #:~:text=Rules%20of%20origin %20are%20the,to%20the%20r ules%20of%20origin
- Determining origin













Certificates



. Name and address	of exporter		ANITAR C/ /	Y CERTIFICATE			
. Declared name and	address of consignee	4. Plant Prot	ection Or	ganisation of	601	MTEST	Guangzhou Wangdong Electronics Technology Co.,Ltd
		to Plant I	rotection	Organisation(s) of			10th Bost-No. 100R Science and sechnology building Zhakeng Village Panyu Guangshou, China
						Certif	Target agents
		5. Place of o	rigin			About the	icate of Conformity
					'ertificate I		
. Declared means of	conveyance				eport No	lo. CE2009070	0213
							01
Declared po					ATE		dong Electronics Technology Co.,Ltd
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	PRINCIPAL PURPOSE(S): The	e personal informatio	n will facilitat	e and document your arrend	and the cornership, identif	y, and vaccination status of	Machines
	Authorities and	ete Enderal, and int	rnational hea	alth authornies to request an	eventive health and commune	nation.	
. This is to cert — have been	routine use(s): Used by s the described animal. The inte programs; compile statistical d DISCLOSURE: Voluntary; ho	ata; conduct research	n; teach; and ad information	n is not furnished, the animal	may not be allowed interstate	or international movement. #BER (Include Area Code)	-
 are consider pests; and 	1. OWNER'S NAME (Last, Fin	Wever, is one re-q-			2. TELEPHONE NO.		
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. Additional dec	3. ADDRESS (Number, Street	City, Call				e. WBGHT	+A11:2004+A12:2006+A2:2006
	4. ANIMAL		b. SPECIES	c. SEX	d. AGE	e moun	
SINFESTATION	a. NAME: 1. MICROCHP NUMBER(S)		g. PREDOI	MINANT BREED	h. COLOR(S)		of a sample
REATMENT	5. RABIES IMMUNIZATIO	N DATA		G. VIRUS TYPE	d. DATE VACCINATED	e. VACCINATION DURATION	of a sample of the above mentioned Licence Holder's disposal. This is to
. Treatment	A PRODUCER (FER 3 letters				1	ound to be free of any	
Heatment	This is to certify that th	e above described	animal has	been examined by me or ars healthy for transport, t	n the date below and was f but needs to be maintained a animal's environment be n this animal has not been	at a temperature within its naintained within the	
. Chemical (active	thermal neutral zone.	It is recommended	3.18. To	the best of my knowledge	n the date below and was f but needs to be maintained s animal's environment be r e this animal has not been	exposed to racies and de-	a Toylo
ingredient)	and existence from a fi	ibies quarantine ai	pa.	7. VETERINAR	N AN	b. LICENSE NUMBER	
	6. FACILITY ADDRESS	6. FACILITY ADDRESS (Street City, State, ZIP Code)			4 DATE (YYYYMMDO)		Carry 19
5. Concentration	1			c. SIGNATURE			Manager In Chen
. Concentration				INSTRUCTIONS			18 2009
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					nimal.		
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	5 RABIES IMMUN	ZATION DATA. Info	rmation deri	pany name of the company t	hat produced the vaccine.		
	b. LOT NUMBE	R. Production lot nu	recine used (e.g., killed, modified live, rec	combinant).		
	e VACCINATI	ON DURATION. Let	gth of time in	years mai me ran		ation.	
	7. VETERINARIA a, NAME. No.	N. ne of the veterinarian	performing t	the examination and verifying rise number, to include two k	g the rables vaccination inform atter state of issuance, of the r	esponsible veterinarian.	
	B. LICENSE	LUMBER. Veterinary E. Self-explanatory. 1-explanatory.	medicar ibei	PREVIOUS EDITION MA		Addre	Professional 8 0

Essentials

Common certificates include:

- ☐ Health certificates
- Certificates of Conformity
- Certificates of Free Sale
- Certificates of Analysis
- Certificates of Formulation
- Quality certificates
- □ Trademark certificates
- Phytosanitary certificates
- Catch certificates













Controlled goods



Home > Organisations

Export Control Joint Unit

Part of Department for International Trade

Apply for an export licence on SPIRE

Check if you need an export licence

Check if you can use an Open General Export Licence

Find an Open General Export Licence

Find training for exporters

Export controls: military goods, software and technology

 ${\bf Export\ controls:\ dual-use\ items,\ software\ and\ technology,\ goods\ for}$

torture and radioactive sources

Featured



19 August 2019 — Detailed guide
Exporting controlled goods from 1
January 2021

Guidance explaining what will change for exporters of controlled goods from 1 January 2021.



15 April 2020 — Collection

Strategic export controls:

licensing data

Reports and data on export control licensing compiled by the export control organisation.



9 April 2020 — Collection Notices to exporters

Notices to exporters published by the Export Control Joint Unit (ECJU).

Essentials

- License requirement: nature of the goods due to be exported; destination concerned; ultimate end use of the goods; licensability of trade activities
- Broad categories:
 - Goods specially designed or modified for military use and their components
 - dual-use items used for civil or military purposes
 - associated technology and software
 - goods that might be used for torture
 - radioactive sources
- International Import Certificate

Strategic military and dual-use goods - https://www.gov.uk/government/publications/uk-strategic-export-control-lists-the-consolidated-list-of-strategic-military-and-dual-use-items-that-require-export-authorisation

OGEL and Goods Checker Tools - https://www.ecochecker.trade.gov.uk/spirefox5live/fox/spire/OGEL_GOODS_CHECKER_LANDING_PAGE/new-SPIRE (apply for export or trade licence) - https://www.spire.trade.gov.uk/spire/fox/espire/LOGIN/login







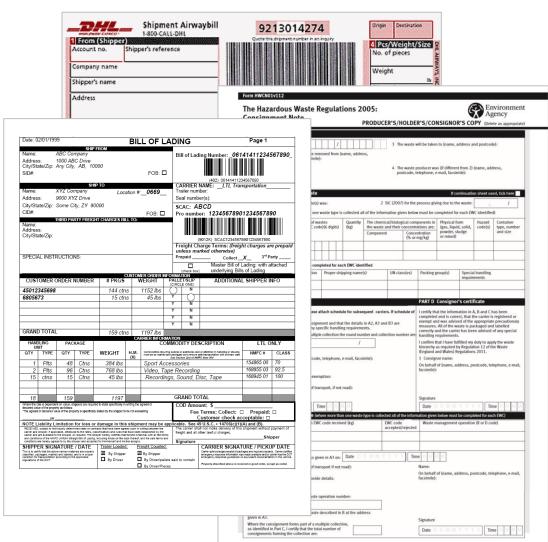






Transport documents





- Export Cargo Shipping Instruction
- Cargo Manifests
- □ Bill of lading
- □ AWB Airway bill
- Seaway bill
- CMR consignment note
- □ CIM consignment note
- Insurance (or proof of)













Dangerous goods



BATHUNT (UK) PLC		1	3GB 21483259	91000-T63981		
PO BOX 830 CROYDON			BN001251	1	T6-3981	
SURREY			DITOUTAL L		Forwarder's releven	100
CR9 9NZ			DOMESTIC STATE OF THE STATE OF	trance with DSHA regulation	ARG 4367	
CASILLA BOX S.A.		6	Shipper	Cargo agent	Transport operator	Shipping line
CASILLA DE CORRER	O 6091			Х	1	- 3
BUENOS AIRES ARGENTINA						
Freight forwarder		- 11	International names		K MI	
FORREST FORWARD OVENTURA BUSINESS		1	ORCHARD SI			
STAFFORDSHIRE DEI						
Other UK transport details (e.g. ICD, termin	nal, vehicle bkg. ref. receiving dates)	9				
DELIVER TO CONTAIN	NERBASE MANCHESTER BY	5/6/03	I hereby declare that	the contents of this co	nsignment are fully ar	nd
Vessel	Pot of leading		accurately described classified, packaged, in proper condition to	the contents of this or below by proper shipp marked and labelled/p ir transport according to nental regulations and	ing name, and are lacarded and are in a the applicable inter-	all respects
ORCHARD EMPRESS	LIVERPOOL	10				
BUENOS AIRES	Destination	11	TO THE RECEIVING AU below subject to your put	THORITY Please receive to olished regulations and con-	or shipment the goods de Stions (including those as	scribed s to liability
	Number and kind of packages; dea Class, UN No. Additional Information (if applicable) see over e notes overleaf	scription of goods everleaf	12	Net weight (kg) 1 of goods	3 Gross wieght (kg) of goods	13A Cube (m ²) of goods
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- Responsibility of exporter
- Material Safety Datasheet (MSDS)
- Dangerous Goods Declaration
- ☐ Goods Safety Advisor













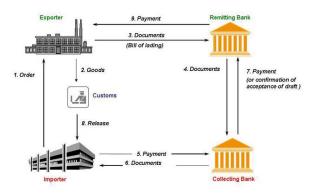
Payment documentation



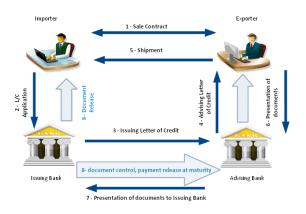
International Methods of payment

Open account
Documentary collection (time)
Documentary collection (sight)
Letter of credit (time)
Letter of credit (sight)
Cash in advance

Documentary collection



Letter of credit















Additional sources of information and support



Sources of information



- Apply for EORI number https://www.gov.uk/eori
- New Border Operating Model https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/908534/Border_Operating_Model.pdf
- Simplified procedures for import and export https://www.gov.uk/government/publications/import-and-export-simplified-procedures-application-ce48
- Training and qualifications http://www.export.org.uk/default.asp?
- Customs Intermediary Grant Scheme https://www.customsintermediarygrant.co.uk/
- Freight forwarders https://www.bifa.org/members
- Classifying goods UK Trade Tariff / EU Common External Tariff https://www.gov.uk/guidance/classification-of-goods
- Subscribe to updates on commodity codes by emailing <u>tariff.management@hmrc.gsi.gov.uk</u>
- Consult HMRC if in doubt over commodity code by emailing the Tariff Classification Service (classification.enquiries@hmrc.gov.uk) for non-legally binding advice on classifying goods
- Importing under preference https://www.gov.uk/guidance/importing-and-exporting-using-international-trade-preferences
- □ Valuation methods and guidance https://www.gov.uk/government/publications/notice-252-valuation-of-imported-goods-for-customs-purposes-vat-and-trade-statistics













Sources of information



- Customs Special Procedures https://www.gov.uk/government/publications/notice-3001-special-procedures-for-the-union-customs-code
- Duties and rates applicable to UK goods in export markets https://www.check-duties-customs-exporting-goods.service.gov.uk/selectdest and https://madb.europa.eu/madb/euTariffs.htm (view as a third country i.e. China)
- □ WTO Rules of Origin https://www.wto.org/english/tratop-e/roi-e/roi-info-e.htm
- Export control organisation https://www.gov.uk/guidance/beginners-guide-to-export-controls
- OGEL and Goods Checker Tools https://www.ecochecker.trade.gov.uk/spirefox5live/fox/spire/OGEL GOODS CHECKER LAN
 DING PAGE/new
- Regulation Trade associations http://www.taforum.org/Members
- CE and UKCA mark https://www.bsigroup.com/en-IL/Our-services/Product-certification/ukca-mark/
- Protecting intellectual property https://www.gov.uk/intellectual-property-an-overview
- UK overseas intellectual property attaché network https://www.gov.uk/government/news/uk-overseas-intellectual-property-attache-network
- Incoterms https://iccwbo.org/













Sources of information



- Information Commissioner Office (ICO) https://ico.org.uk/for-organisations/data-protection-at-the-end-of-the-transition-period/
- Oxford to Cambridge Arc Growth Hubs:
 - SEMLEP Growth Hub https://www.semlepgrowthhub.com/
 - OxLEP Growth Hub https://www.oxlepbusiness.co.uk/
 - New Anglia Growth Hub https://www.newangliagrowthhub.co.uk/
 - Buckinghamshire First https://bbf.uk.com/
 - o Cambridge & Peterborough https://cambridgeshirepeterborough-ca.gov.uk/
- □ The Export Department https://www.exportdept.co.uk
- BEIS 'Check, Change, Go' webinars
 https://www.workcast.com/ControlUsher.aspx?cpak=2905552366482043&pak=2807339524
 439725&referrer=BIRD
- Department for International Trade https://www.gov.uk/government/organisations/department-for-international-trade
- □ Local Chambers of Commerce https://www.britishchambers.org.uk/page/join-a-chamber
- Export market information https://opentoexport.com/
- Training Institute of Export https://www.export.org.uk











Thank you for your time!

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